The Post-Proceedings of the

U.S. Army Aviation and Missile Command 1997 Advance Planning Briefing For Industry

October 20-22, 1997

The Sparkman Center Auditorium Redstone Arsenal, Alabama

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Preface

This Post-Proceedings document contains revisions / additions to the original APBI Proceedings document distributed at the APBI on 20-22 October 1997

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Welcome

Deputy for Systems Acquisition

Program Executive Office for Tactical Missiles (PEO-TM)

Program Executive Office for Air & Missile Defense (PEO-AMD)

Program Executive Office for Aviation

Missile RD&E Center - Vision and Strategic Plan

Aviation RD&E Center - Vision and Strategic Plan

Missile RD&E Center - Contract Opportunities

Aviation RD&E Center -Contract Opportunities

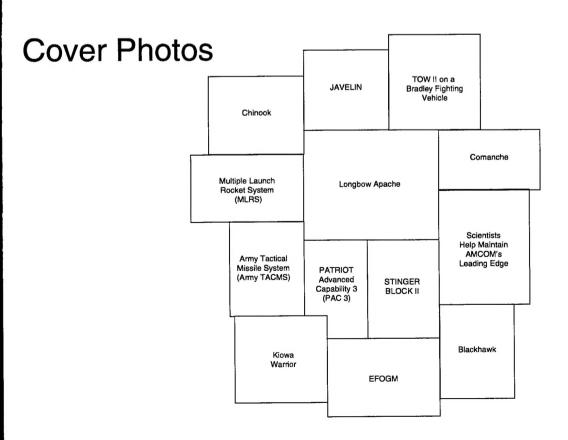
Redstone Technical Test Center (RTTC)

Air Defense Command and Control Systems (ADCCS)

Command Ombudsman

TRADOC Keynote Address

Office of the Assistant Secretary of the Army Research, Development and Acquisition Attendees



1997 APBI AGENDA

U.S. ARMY AVIATION & MISSILE COMMAND

ADVANCE PLANNING BRIEFING FOR INDUSTRY

MONDAY, OCTOBER 20, 1997

1300 - 1600 EARLY REGISTRATION - SPARKMAN AUDITORIUM (Bldg. 5304)

TUESD	AY, C	OCTO	DBER	21,	1997

TUESDAY, OCTOBER 21, 1997		
0730 -	Registration - Sparkman Center Auditorium (Bldg. 5304)	
0815 -	Administrative Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile Research, Development, and Engineering (MRD&E) Center, U.S. Army Aviation & Missile Command (USAAMCOM)	
0820 -	Welcome MG Emmitt E. Gibson, Commanding General, USAAMCOM	
0835 -	U.S. Army Aviation & Missile Command Overview Mr. John M. Moore, Resource Management Directorate	
0905 -	BREAK	
0930 -	Deputy for Systems Acquisition BG Robert E. Armbruster, Deputy for Systems Acquisition	
1015 -	Program Executive Office for Tactical Missiles (PEO-TM) Ms. Vicky L. Armbruster, Deputy Program Executive Officer, Tactical Missiles	
1100 -	Program Executive Office for Air & Missile Defense (PEO-AMD) Mr. A. Q. Oldacre, Deputy Program Executive Officer, Air and Missile Defense	
1145 -	LUNCH at the Redstone Officers' Club Dr. Michael Andrews, Director for Technology Office of the Assistant Secretary of the Army Research, Development, and Acquisition	
1345	Program Executive Office for Aviation Mr. Paul Bogosian, Deputy Program Executive Officer, Aviation	
1415 -	TRADOC Keynote Address COL Mark P. Gay, Director, Future Battle Directorate, U.S. Army Training and Doctrine Command	
1500 -	BREAK	
1530 -	Missile RD&E Center Vision and Strategic Plan	

Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM and Executive Director Missile RD&E Center

1615 -	Aviation RD&E Center Vision and Strategic Plan Mr. Tom L. House, Technical Director for Aviation, USAAMCOM and Executive Director Aviation RD&E Center
1700 -	Question and Answer Session MG Emmitt E. Gibson, Commanding General, USAAMCOM
1800 -	Reception - Redstone Arsenal Officers' Club
WEDNESI	DAY, OCTOBER 22, 1997
0800 -	Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile RD&E Center
0805	Missile RD&E Center Opportunities Dr. Paul L. Jacobs, Associate Director for Technology, Missile RD&E Center
0845	Aviation RD&E Center Contract Opportunities Mr. Robert V. Kennedy, Associate Director for Technology, Aviation RD&E Center
0930 -	BREAK
1000 -	Integrated Materiel Management Center (IMMC) Richard Turner IMMC
1015 -	Redstone Technical Test Center (RTTC) Test and Evaluation Command Ms. Sharon A. Mueller-Myers, Contracts Specialist, RTTC
1035 -	Instrumentation, Targets, and Threat Simulators (ITTS) Mr. Henry I. Jehan, Jr. ITTS, U.S. Army Simulation, Training, and Instrumentation Command
1100 -	Redstone Arsenal Support Activity (RASA) COL Duane E. Brandt, Commander, RASA
1115 -	Resource Management Directorate Mr. William G. Matthews, Deputy Director, AMCOM Resource Management Directorate
1135 -	Air Defense Command and Control Systems (ADCCS) LTC James M. Althouse, Project Manager, ADCCS
1150 -	LUNCH at the Redstone Officers' Club Mr. Laurence H. Burger, Director, U.S. Army Space and Missile Defense Command's Space and Missile Battle Lab
1340 -	Acquisition Review Ms. L. Marlene Cruze, Director, AMCOM Acquisition Center

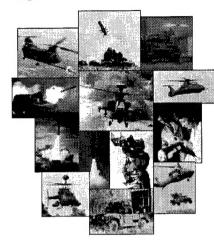
1400 -	AMCOM Legal Office
1420 -	BREAK
1450-	Command Ombudsman Mr. John W. Finafrock, AMCOM Ombudsman
1510 -	Small Business Office Mr. John F. Nelson, Small Business Advocate, Small and Disadvantaged Business Utilization Office
1530 -	Question and Answer Session Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM, and Executive Director Missile RD&E Center





1997 Advance Planning Briefing for Industry

U.S. Army Aviation and Missile Command



MG Emmitt E. Gibson

Commanding General

U. S. Army Aviation and Missile Command Redstone Arsenal, Alabama



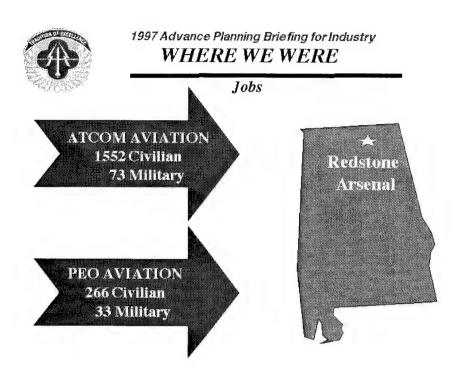
1997 Advance Planning Briefing for Industry BRAC 95 THE DECISION

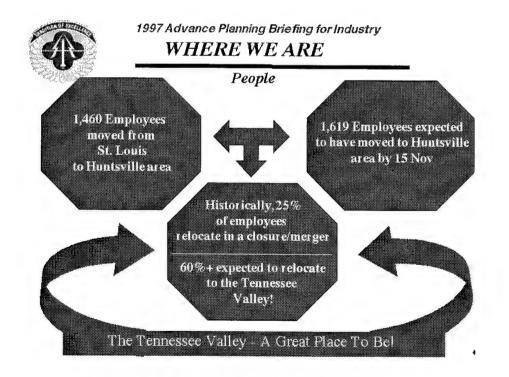
8 SEP 95 - BRAC List Approved by Congress

"Disestablish Aviation-Troop Command (ATCOM), vacate its leased facilities, and relocate its missions/functions:



- 1) Relocate Aviation RDEC, Aviation Management, and Aviation Program Executive Office (PEO) structure to Redstone Arsenal, Huntsville, AL <u>to form</u> the Aviation and Missile Command
- Relocate functions related to soldier system to Natick RDEC, MA, to align with Soldier Systems Command (SSCOM)
- 3) Relocate functions related to materiel management of Communications-Electronics to Ft. Monmouth, <u>Modalign</u> with the Communications Electronics Command (CECOM)
- 4) Relocate functions related to materiel management of automotive to Detroit Arsenabalignwith Tank-Auto & Arm Command (TACOM)"







1997 Advance Planning Briefing for Industry A HUNTSVILLE WELCOME!





1997 Advance Planning Briefing for Industry

THE AMCOM VISION

- The Army's 21st Century leader in equipping and sustaining technologically dominant aviation and missile systems.
- A total force of quality soldiers and civilians dedicated to:
 - » A flexible environment where people achieve full potential
 - >> Consistently exceeding customers' expectations
 - >> Teaming with our customers, industry, and the community
 - Providing world class support to our ultimate customer -- the soldier



1997 Advance Planning Briefing for Industry AMCOMMISSION

Develop, acquire, field, and sustain aviation and missile systems -- united with program managers, industry, and other partners -- to guarantee the Army's technological superiority on the battlefield.



ANCOM

Our Mission Is To Provide the Soldier With:

→Leading Edge Technology

Army Aviation and Missilery Remains at the Forefront of Innovation, Change, and Technological Overmatch in Response to the Challenges of Force XXI, Vision 2010 and Army After Next. Today's Modernization is Tomorrow's Readiness.

→ Parts To The User

- The Right Part
 - In The Right Place
 - At The Right Time
 - In The Right Quantity
 - At a Reasonable Price

Aviation - Missiles

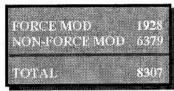




1997 Advance Planning Briefing for Industry MISSILE EQUIPMENT SUPPORTED BY AMCOM



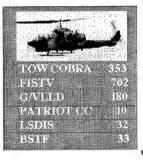












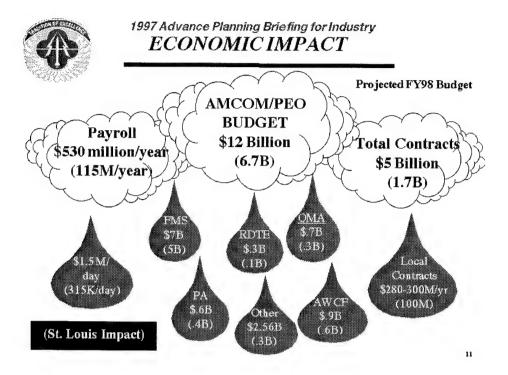


PATRIOT FB - 50



1997 Advance Planning Briefing for Industry AVIATION EQUIPMENT SUPPORTED BY AMCOM

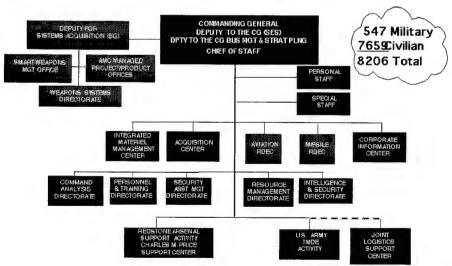






1997 Advance Planning Briefing for Industry AMCOM

Redstone Arsenal, AL

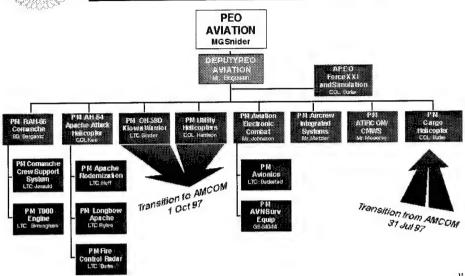


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PEOAVIATION

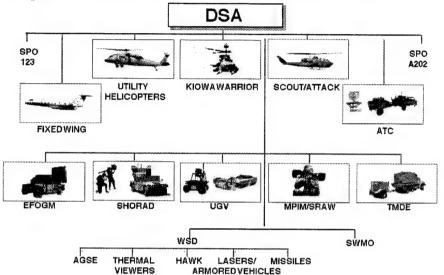






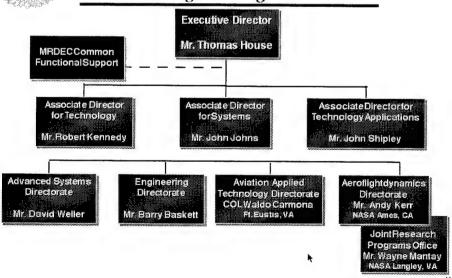
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DSA ORGANIZATION



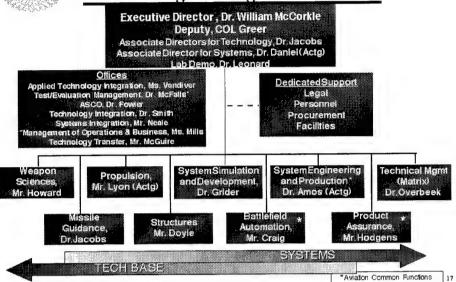


Aviation Research, Development and Engineering Center



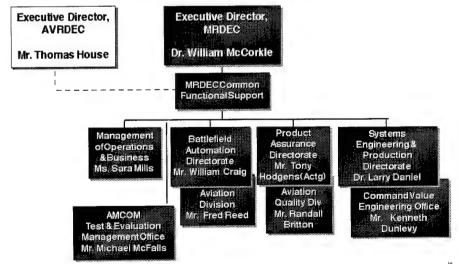


1997 Advance Planning Briefing for Industry Missile Research, Development, & Engineering Center





1997 Advance Planning Briefing for Industry MRDEC Common Functional Support to the AVRDEC





1997 Advance Planning Briefing for Industry Presentation Schedule

U.S. Army Aviation & Missile Command Overview Deputy for Systems Acquisition Program Executive Office for Tactical Missiles (PEO-TM) Program Executive Office for Air & Missile Defense (PEO-AMD) Program Executive Office for Aviation TRADOC Keynote Address Missile RD&E Center Vision and Strategic Plan Aviation RD&E Center Vision and Strategic Plan Missile RD&E Center Contract Opportunities Aviation RD& E Center Contract Opportunities Integrated Materiel Management Center (IMMC) Redstone Technical Test Center (RTTC) Instrumentation, Targets, and Threat Simulators (ITTS) Redstone Arsenal Support Activity (RASA) Resource Management Directorate Air Defense Command and Control Systems (ADCCS) Acquisition Review Legislative Initiatives Command Ombudsman Small Business Office



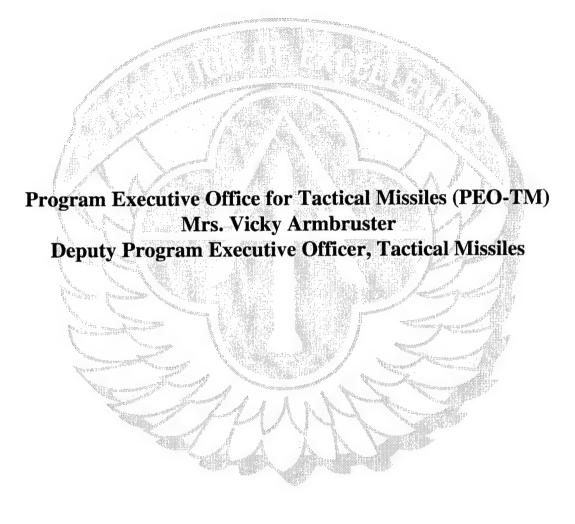


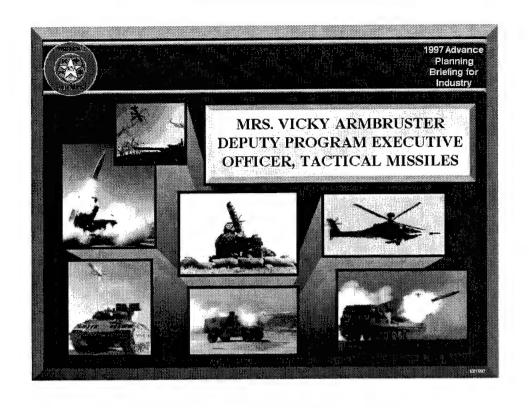
DEPUTY FOR SYSTEMS ACQUISITION

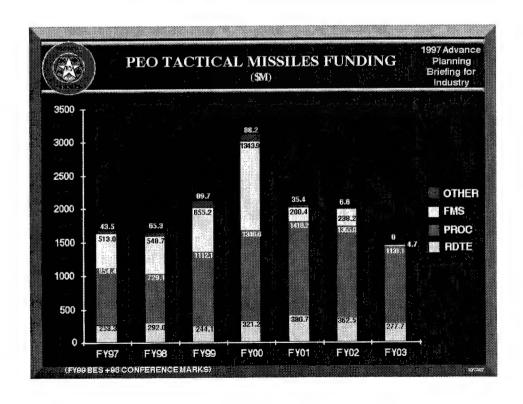
1997 Advance Planning Briefing for Industry

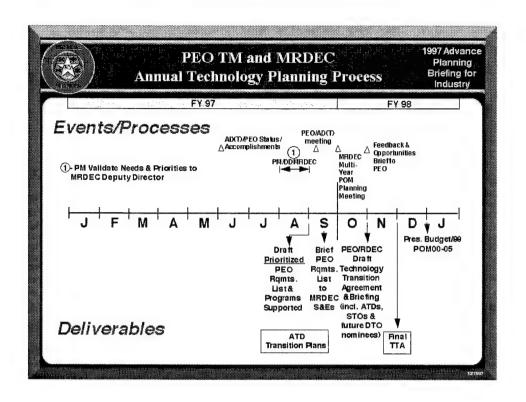
1997 ADVANCE PLANNING BRIEFING FOR INDUSTRY

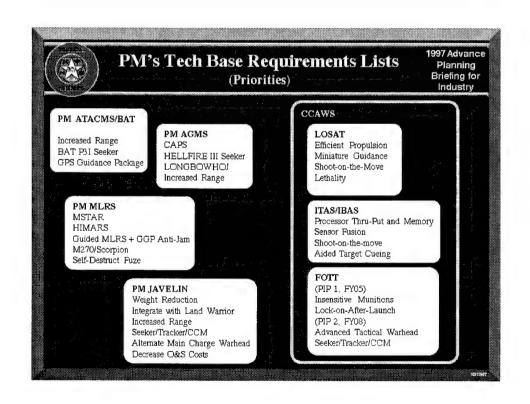
OCTOBER 1997 BG ROBERT E. ARMBRUSTER



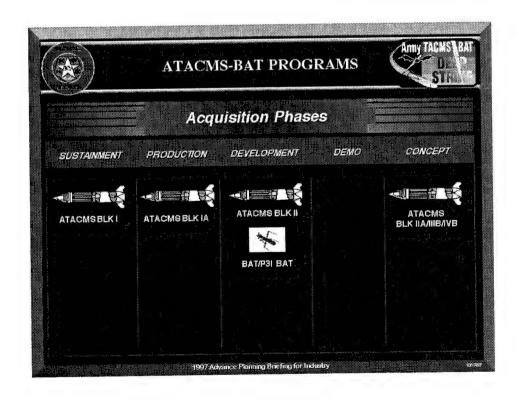


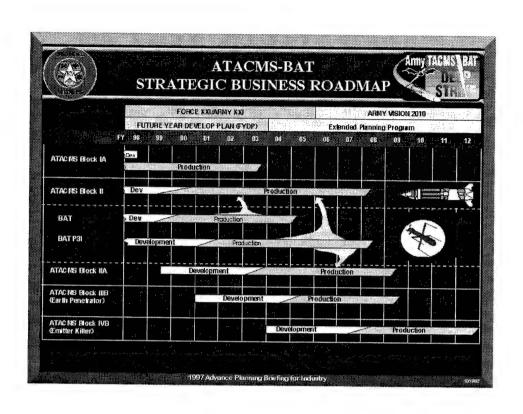


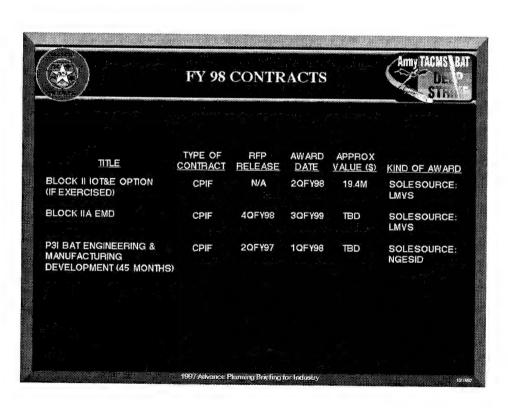


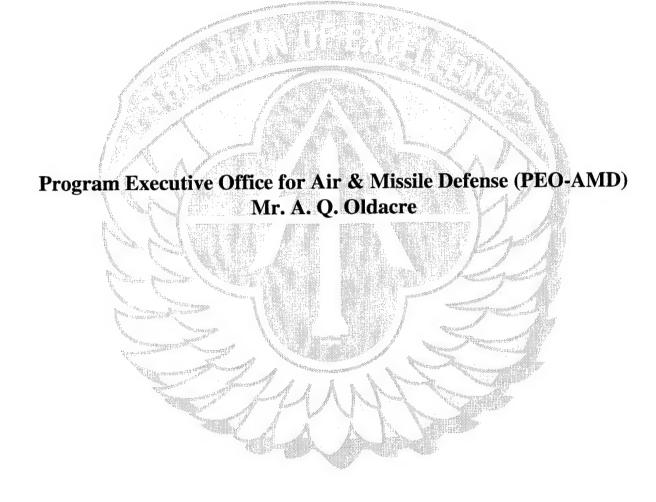


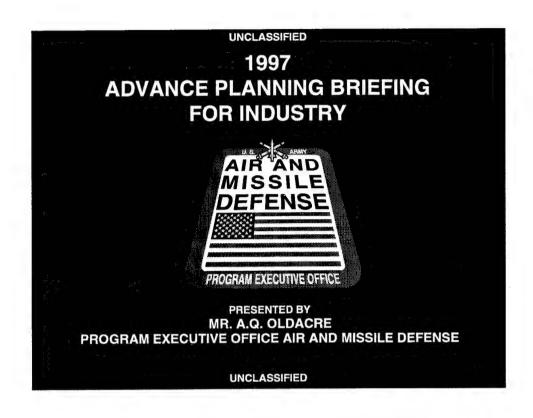


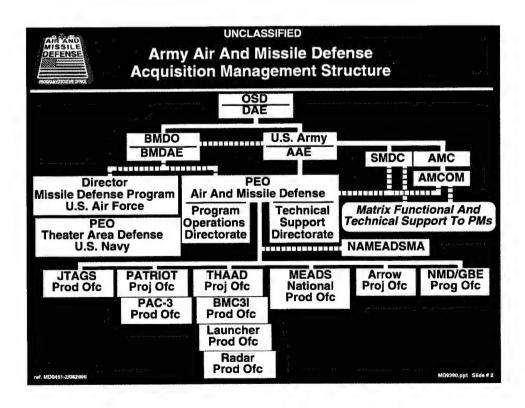


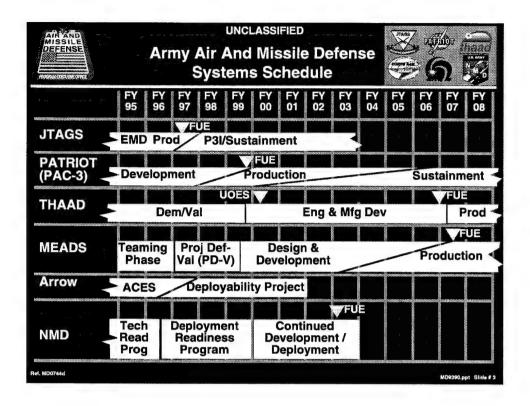


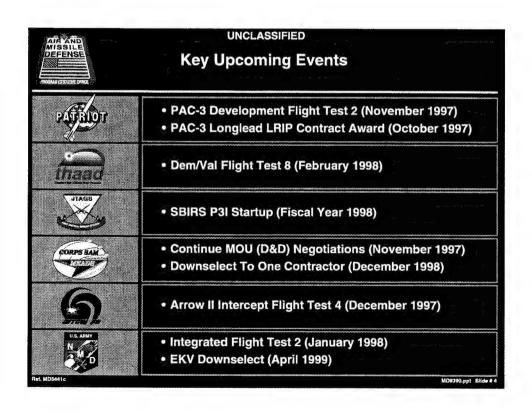














UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity

Low Voltage Power Supply (LVPS)

High Density Module

Estimated Value \$500K-\$1M

Contract Point Of Contact Valeta Crandall (205-876-1109) Vern Chance (205-955-3654)

Contract Type FFP

Kind Of Award Competitive - Full And Open





Program Description

Of The Program

Raytheon Company

Contractor Point Of Contact

Contractor

Option Exercise For ACM Critical Materials For Test Support Which Are Necessary For Phase III (Test Phase)

Program Description

Development, Fabrication, Initial

Prove-Out Of Low Voltage Power

Supplies For PATRIOT.

Testing, Delivery, And System Test Support For The Redesign And

EFENSE

UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
Anti-Cruise Missile (ACM)

Estimated Value \$8M-\$11M

Contract Point Of Contact Valeta Crandall (205-876-1109) Richard Brown (205-955-3806)

Contract Type CPIF

Kind Of Award Sole Source

Bob De Rosa (617-274-2898)

Issue Draft RFP Issue Solicitation

Contract Award



UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
PAC-3 Missile Low Rate Initial Production (LRIP)

Estimated Value \$120M-\$130M

Contract Point Of Contact Valeta Crandall (205-876-1109) Larry Easterwood (205-955-3577)

Contract Type FFP

Kind Of Award Sole Source

Issue Draft RFP Issue Solicitation Contract Award

Program Description LRIP Of 52 PAC-3 Missiles, 11 **Enhanced Launcher Electronic** Systems (ELESs), and 9 Fire Solution Computers (FSCs)

Contractor

Lockheed-Martin Vought Systems

Contractor Point Of Contact Charlie Simpson (972-603-2807)





UNCLASSIFIED

Theater High Altitude Area Defense (THAAD) System



Illustration



Objective

- Provide Aerial Defense Against Short and Medium Range Ballistic Missiles
- Employ Hit-To-Kill Technology
- Capable Of Both Endo- And Exo-Atmospheric Intercepts
- Constitute Upper Tier Of Two Tiered TBM Defense
- Field Two Battalions

Status

- Currently In PDRR Flight/System Test Phase
 - 7 Flights Conducted
 - System is Fully Integrated
- · UOES Delivered Less Missiles
- Cause Of Flight Test 7 Failure Contaminant Introduced By Shorting Plug
- Next Flight Test February 1998
 - 2+4 Approach
- Milestone II FY99
- Current Program FUE FY06
- Focus On Component Reliability And Improved End-To-End Ground Testing Of Missile

Schedule



DEFENSE

UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
THAAD User Operational Evaluation System (UOES)

Estimated Funding \$190M-\$195M

Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type **CPFF**

Kind Of Award

Exercise Of Existing Contract Option

Program Description

Contract Option To Manufacture, Integrate, Assemble, Ground Test, And Deliver 40 Missiles For The **THAAD User Operational Evaluation** System (UOES).

Contractor

Lockheed-Martin Missile And Space

Contractor Point Of Contact Perry Bakke (408-756-7669)







UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
THAAD Engineering Manufacturing **And Development**

Estimated Value \$340M-\$350M....FY99 \$340M-\$350M....FY00

\$340M-\$350M....FY01

Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type

CPAF

Kind Of Award

Sole Source

Program Description

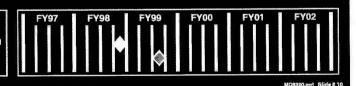
The THAAD System Is The U.S. Land-Based Upper Tier TMD System. The High Altitude And Wide Area Protection Furnished By The THAAD System Will Complement The Lower Tier Systems.

Lockheed-Martin Missile And Space

Contractor Point Of Contact

Perry Bakke (408-756-7669)

Issue Draft RFP Issue Solicitation Contract Award



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Contracting Opportunity



Contracting Opportunity

Software Independent Verification And Validation (IV&V)

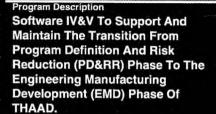
Estimated Value \$90M-\$110M

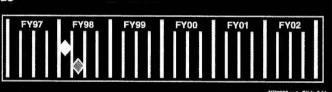
Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type CPAF

Kind Of Award **Small Business Set Aside**

Issue Draft RFP Issue Solicitation Contract Award







UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity
Simulation/Hardware-In-The-Loop (HWIL) Development

Estimated Value \$40M-\$50M

Contract Point Of Contact W.L. Schick (205-955-3044)

Contract Type CPAF

Kind Of Award Sole Source 8(a) Award **Program Description**

Scientific, Engineering, Analysis, And Technical Efforts To Design, Continue To Develop, Fabricate, And Test Simulations, Drivers, And HWIL For The THAAD System.

Contractor

Tech Masters, Inc

Contractor Point Of Contact Frank Jennings (205-721-6613)

Issue Draft RFP Issue Solicitation Contract Award





UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity **Design and Development**

Estimated Value

In Excess of \$1B

Contract Point Of Contact **U.S. MEADS National Product Office** (205-895-4080)

Contract Type

CPIF

Kind Of Award **Limited Competition** **Program Description**

MEADS Provides Protection Of The Maneuver Forces. MEADS Defends Critical Assets And Forces Of Both The U.S. Army And U.S. Marine **Corps By Providing Robust Defense Against Mass Casualty** And Mass Destruction Producing Weapons Such As Cruise Missiles And Short Range Ballistic Missiles.





UNCLASSIFIED

Contracting Opportunity



Contracting Opportunity Modified Arrow Radar Seeker Test Set

Estimated Value \$400K-\$600K

Contract Point Of Contact Kim Smith (205-955-4665)

Contract Type CPFF

Kind Of Award Sole Source Program Description

To Provide A Modified Arrow Radar Seeker Test Set For Use In **Emulations Of The Seeker For** Software And System Tests.

Contractor

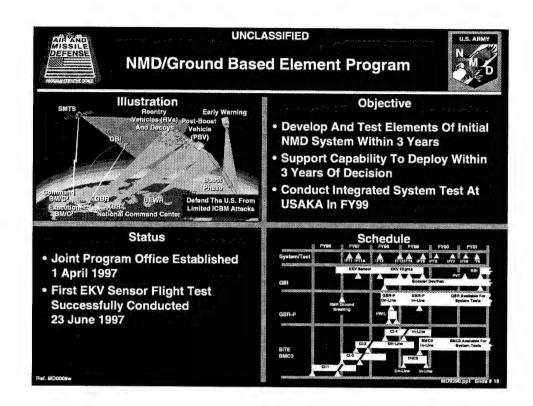
Lockheed-Martin

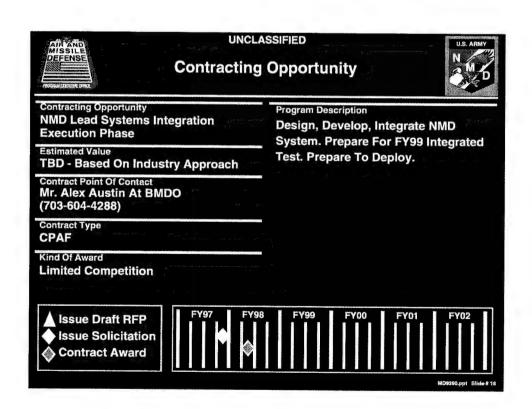
Point Of Contact

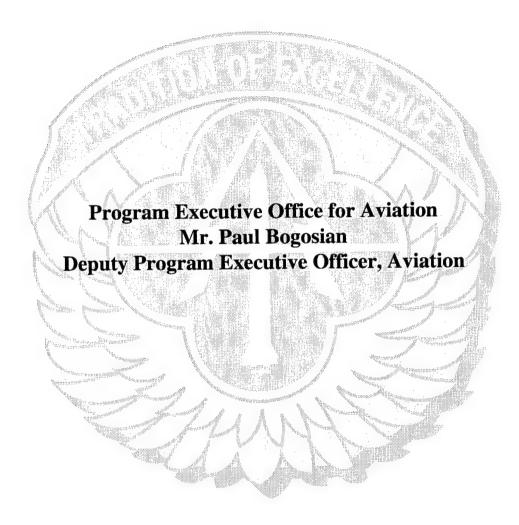
Ed Surowiec (407-356-3257)

Issue Draft RFP Issue Solicitation Contract Award











Mr. Paul Bogosian
Deputy Program Executive, Aviation

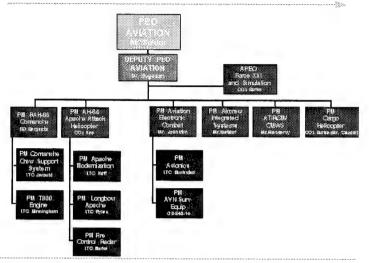


PEO, Aviation Goals

- Modernize Army Aviation for Least Cost IAW Army Vision 2010
 - Leverage Acquisition Reform, Science & Technology, Recapitalization, Contractor Logistics Support
- Ensure Required Aviation Systems Are Ready and Equipped for FY00 Digitized Division
 - Longbow Apache
 - Kiowa Warrior
 - Army Airborne Command and Control System (A2C2S)



PEO TEAM





PEO Aviation

Author	rized TL)A		FY98 F
	CIV	Mili	TOT	
PEO	20	3	23	Requirem
ААН	79	15	94	Logistics
RAH	80	9	89	Programs
		_		Technicai
AEC	73	10	83	Totals
ACIS	18	2	20	
<u>ICH</u>	16	2	18	The same
** -4-1				200
Total	286	41	327	

FY98 Personnel Resources (Work Years)

Requirement Type	AMCOM Matrix Support		Other MSC Support	Totals
Logistics Support	63	34	110	207
Programs/Proc Support	35	25	61	121
Technical Support	105	113	170.6	401
Totals	203	172	183	729



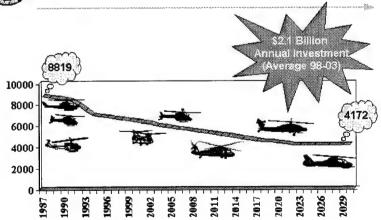


PEO Aviation Move Schedule

	June July August S	September October	%movers
PEO HQ			71%
Comanche PMO			79%
Black Hawk PMO			68%
Apache PMO			72%
ACIS PMO			72%
(Air Crew Integrated Sy	stems)		
Kiowa Warrior			68%
AEC PMO			72%
(Aviation Electronic Co	mbat)		
Cargo PMO		33	55%



Aviation Modernization





PEO Aviation Budget (\$ in Millions) BES (15 Sep - Before Congressional Reductions)

RDTE	98	99	00	01	02	03	Tota!
Comanche	282.0	371.9	441.3	587.0	738.2	778.1	3198.5
Apache	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AEC	69.4	67.2	9.4	7.9	60.5	50.9	265.3
ACIS	7.7	9.0	6.4	9.5	6.5	5.0	44.1
Cargo	22.6	28.8	8.2	1.0	0.0	0.0	60.6
Total	382.0		488.4		805.2	834.0	3597.0
APA							
Comanche	0.0	0.0	0.0	0.0	0.0	5.7	5.7
Apache	566.4	723.8	824.5	800.1	810.6	766.1	4491.5
AEC	99.4	132.0	172.8	132.9	249.5	303.5	1090.1
ACIS	12.5	9.3	4.6	1.5	22.4	36.8	87.1
Cargo	63.9	108.6	116.6	278.3	451.2	458.3	1476.9
Total	742.2	973.7	1118.5	1212.8	1533.7	1570.4	7151.3
Total	1124.2	1450.6	1606.9	1823.3	2338.9	2404.4	10748.3

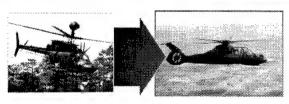


The Modernized Fleet





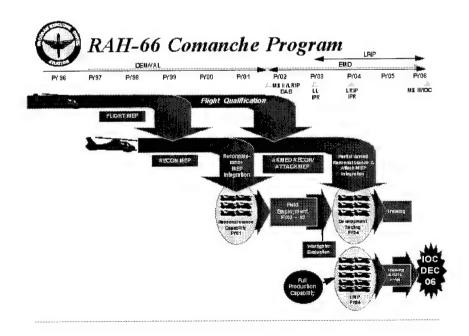






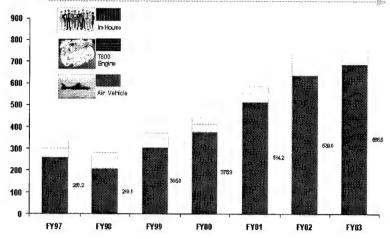
RAH-66 Comanche





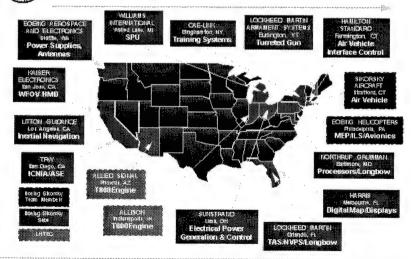


Comanche Funding Line (Less FCR)

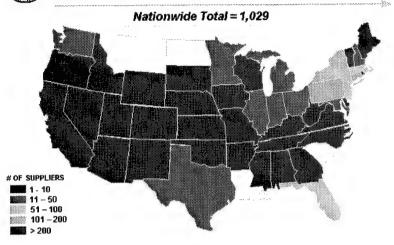




RAH-66 Comanche Contractors



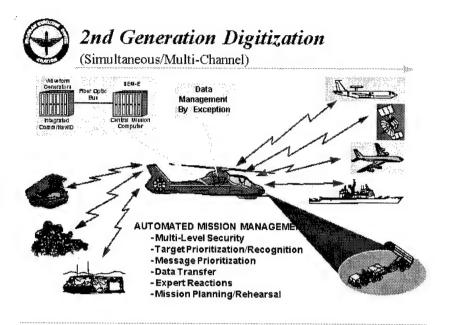








Replace Multi-Chip Packages





Science and Technology Support

Comanche Technology Challenges Status (3-6-97)

No.	Top 9 Tech Challenges	Assigned Government Organization	Status	Technology is sue
1.	High Temperature Composite Materials	AYRDEC-AATD (Phil Leferriere) 757-878-3977	B	Current Shafts within Firewall are Subject to Failure Due to Heat or Fire. Need Low Costilightweight High Temperature (>1100 Deg.F) Drive Shaft,
2.	LO Canopy Transparency	AVRDEC-AATD (Mac Dinning) 757-878-2561	(Multiple Scatter Between Rotor and Canopy Dominates Dynamic Signature at Some Viewing Aspects
3.	Lightweight, Ballistic Armor	AV RDEC - AATD (Kent Smith) 757-878-5875	(Y)	Existing Armor Technology Will Not Provide Ballistic Protection At Desired Low Aerial Density
4.	He imet Mounte d Flat Panel Display	NVSED (Howard Kessler) 703-704-1382	•	Need For High-Light-Throughput Operation Integrated Heater Element, and Full MIL Rugge dization
š.	Paint (IR, Visual, etc.)	AYRDEC - AATO (Mac Dinning) 757-8787-2561	(Y)	Current Baseline MIL-SPEC 46186 Aircraft Green Paint Does Not Meet Comanche Established Requirement
6.	LO Die le ctric#ligh Stre ngth Materials	AVRDEC - AATD (Mac Dinning) 737-878-2361	w	Material Design Required to Overcome High Frequency Skin Limitations and Improve RCS Performance Over Baseline Skin



Science and Technology Support (Cont'd)

Comanche Technology Challenges Status (3-6-97)

No.	Top @ Tech Challenges	Assigned Government Organization	Statua	Technology lasus
7.	Aluminum Beryfium /Lithium Aluminum	AVRDEC-AATD (Michael Galvas) 757-878-5732	₿	Corrosion Protection Coating Technology and Methods For Application of Coatings
8.	Regime Recognition, Safe-Life and Damage Tolerance (Usage Monitoring)	AVRDEC (Jack Tanney) 757-878-5602	8	Regime Recognition Integration and Ris & Reduction/Regime Recognition Application to Usage Monitoring
9.	ECS/Regenerative Filters	AY RDEC - AATD (Kevin Nolan) 757-878-5875	w	Current Pressure Swing Absorber (PSA) Filter Failed to Meet Established Performance Requirement



- · Description: Aircraft development contract for the RAH-66 Comanche.
- · Sole Source-Boeing/Sikorsky
- · Value: \$1.7B
- POC: Carolyn Orf (205) 842-7743





· Description: Engine development contract for the RAH-66 Comanche.

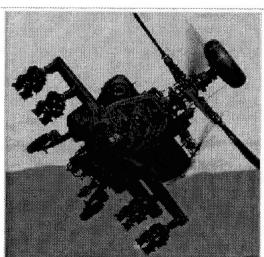
· Sole Source-LHTEC

Value: \$227M

• POC: Carolyn Orf (205) 842-7743



AH-64D Longbow Apache





Longbow Capability







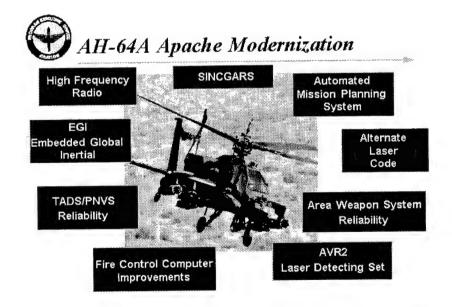
Terrain Profile

Air Targeting

Longbow Apache Provides:

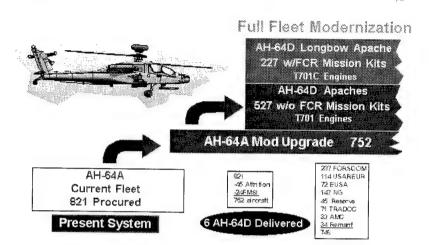
- · Automatic target detection, classification, and prioritization
 Adverse weather precision strike capability
- Multi target engagement capability
- Fire and forget capability
- Destruction of Enemy Air Defense

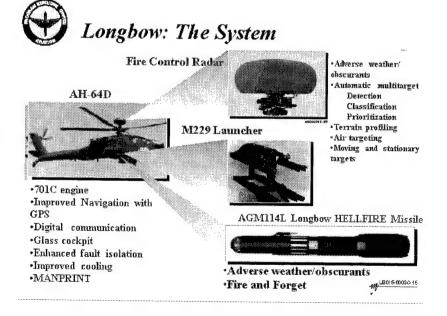
Ground Targeting





US Army Apache Modernization







Apache Challenges

- Top five technical:
 - -Improved Sensors
 - -Digitization
 - Software Acquisition/Support Under Commercial Practices
 - Propulsion / Drive Train Upgrades
 - Airframe Life Extension

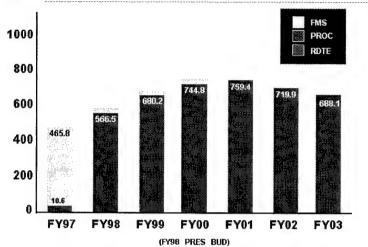


Apache Challenges

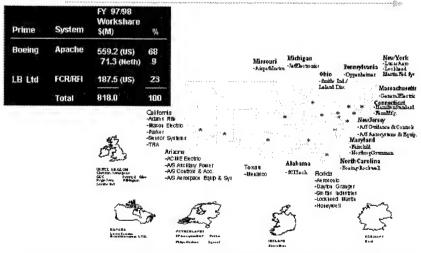
- Top five technical:
 - -Improved Sensors
 - -Digitization
 - Software Acquisition/Support Under Commercial Practices
 - Propulsion / Drive Train Upgrades
 - Airframe Life Extension



Apache Funding (\$M)









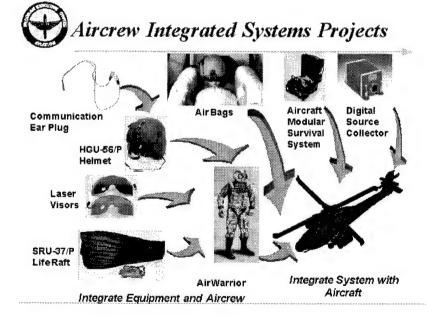
- Description: Multi-year contracts for production of the AH-64D Longbow.
- · Sole Source-Boeing/Multiyear
- · Value: \$4.9B
- POC: Joanne Kennedy (205) 313-4029



- Description: Multi-year contract for production of the AH-64D Longbow Fire Control Radar.
 - Requires Congressional Approval
 - Award Date: Dec 97
- · Sole Source-Lockheed/Martin
- · Value: \$533M
- POC: Joanne Kennedy (205) 313-4029



- Description: Multi-year contract for production of the AH-64D Longbow Radar Frequency Interferometer.
 - Potential contract in negotiations
 - Award Date: Dec 97
- Sole Source-Lockheed/Martin
- Value: \$92M
- POC: Joanne Kennedy (205) 313-4029

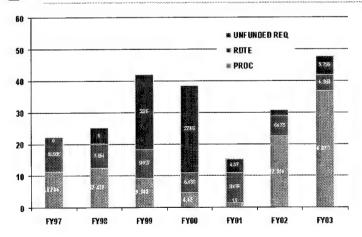




		FY97	/98
		WORK	SHARE
PRIME	SYSTEM	\$(M)	<u>%</u>
Gentex	AIHS	5.994	12
Simula	CABS	27.138	55
Motorola	Air Warri	or 6.868	14
AOtec	JALEPV	4.215	8
Production Products	CEP	0.100	<1
Smiths Industries	DSC	0.100	<1
Programmatic and Technical Support	All	4.337	9
	TOTAL	48.752	100



ACIS PMO Funding



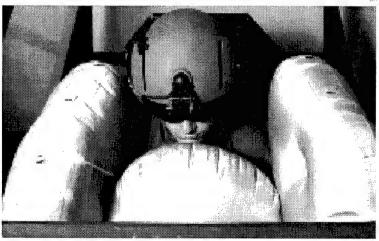


Future Technology Needs

- Light Weight Helmet Mounted Display Components
- Air Bag Gas Generators
- Weight and Bulk Reduction
- Heat Stress (Eliminate) for Air Warrior Components
- Significant O & S Savings from Digital Source Collector



Cockpit Airbag System





- Description: The Digital Source Collector is a multifunction data recorder which will simultaneously acquire and process flight performance, aircraft structural, engine, and drive train electronic data, and voice interchanges during flight.
- Award Date: October 98
- Competitive-COTS
- Value: \$72M
- · POC: Bob Sheibley (205) 313-4265





- Description: AW is the rotary wing aviation focus for providing a
 mission tailorable system that standardizes and integrates Aviation Life
 Support Equipment (ALSE) for aircrews during flight and ground
 operations. Some portions of the system will interface with aircraftmounted equipment and will require integration through a common
 interface and designed-in compatibility.
- · Award Date: October 98
- Competitive
- Value: \$92M
- POC: Paul Bippen (205) 313-4263



Description: AW is the rotary wing aviation focus for providing a
mission tailorable system that standardizes and integrates Aviation Life
Support Equipment (ALSE) for aircrews during flight and ground
operations. Some portions of the system will interface with aircraftmounted equipment and will require integration through a common
interface and designed-in compatibility.

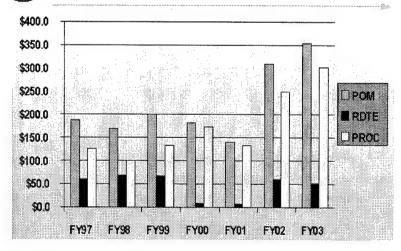
Award Date: October 98

Competitive

Value: \$92M

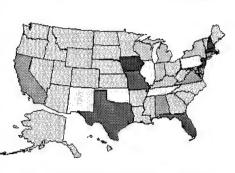
• POC: Paul Bippen (205) 313-4263

PM AEC POM Funding Line (\$M)





ONTRACTOR	PROGR.AN	FY	PAF YES	21	4
ANSURAN CE TECH CORP	A2C23_DRU XXI_GP2_DB TFXXI	ı	22,011	B A	7.2%
ORTRONALITICS	GF3		IJØ	WI	1,7%
OENG (# DHB)	ATRAL ATTRON . AHAR C-220. IDN	•	15,342	■0	114
CAB	AHAR C-220, ATIRCII		2701	д	£17%
THOORE	AHAR C-ZZI, AHAUR-ZA, GP3, AUES3A	•	18,762	TX	4.7%
BC II ARCOHI	GP3	•	18,5%	HJ	0.7%
OHEYWELL	OF3		120	FL	1,5%
HUGHER, DAHE URY	ANOUR 2A		792	CT	2.7%
π	ATRAL AHVARC- 220	•	29/839	HJ	10.1%
LOCKH EED BANDERS	ATIRCE		55,37 1	HH	12.7%
rochwell intl	IDB . AHOR C-164, AHOR C-221, ABPS	•	16,440	L A	15.0%
IAC .	AHAR C-164, TF 200, AR223, ABFS	•	12,160	CA	4.44
IIKORIKY	ARC-28		2000	CT	2.74
LAR EL INCO	IDB		ZJ 16	FL	22%
THE WESTER	A2028_AH/ARC- 16L_AH ARC- 22L_TF XXL_ 1918	•	111,000	20	413



ONLY CONTRACT TOTALS GREATER THAN \$5M SHOWN



AEC Contractor Locations

(Totals Less Than \$5.0M)

CONTRACTOR	PROGRAM	FYB?#YM	ΞT	4	CONT RACTOR	PROG RASE	FYBT/FY BZ	21	46
GEL INDUSTRES	AH/ARIC-104	£ 70	PA	0.0%	180AD-RAYTHEDN ESYS	AN/ARC-220	1,04	KY	8.74
ALUED BOK AL	PERSON TO SOM	6 21D	80	0.44	иттон	AM P3	434	CA	8.19
WHC	ARC-220	6 FEB	E 0	03%	LOCAL ECONOMY (ST LOUIS)	TF XXI	201	100	80.0%
BELL MELICOPTERS TEXTROS	MH/MIC-228	6 ADD		0.9%	LOCK BEED MARTIN FED	AR/ARO-22E			
TOENG BIKOMIKYACAUPT	WARC-28	• • • • • • • • • • • • • • • • • • • •	ΤX		and the second second second	ION	2,270	MY.	0.4%
The second of th	11 May 1	\$ 100	191	0.0%	LOCKHEED MARTIN LOG	AB/ARC-228	1 4 38		
DESER	ATILI, ATPLE		123.		MANTECH	ARC-220	1,119	13	U.24
	886 TV 800474	\$ KD	, AL	11.1%	MAGIEST		\$ 500	II.	B. 17
XO BAO	ora .		10	104	MASHORICZIAC	ASC23	£ 700	104	0.19
COLER AN RESEARCH COR.P.	1F.XX1		900.		KATIORRING	AMPS AWARC-			
OS PLITER ROSENCE CORP	AFRI ANARE	t 134	FL.	0,0%		920, GPS DM	t 1,212	H.J	8.24
DE RESERVE WAY	21	E #447	B á	0.1%	3D1	AN PE IOM			
BATANC	TF-XXI	7	300.45				\$ 2,46Q	Al	4.67
		6 125	80	0.0%	BMET HIND	AMPS GP2	\$ 2,887	闡	2.45
ENGINEERING & PROFESSION AL BUCS	ARLANI	6 48	N.	0.7%	STI	ASCES DIV HHI,			
FRERTEC	PERCE	\$ 110	#1	0.0%		1 F 2H	\$ 4,460	FL	15.84
Himmerd frense cor s	энстс-эн	6 24M		9.7%	THICKOL	AIRCHIM	a 2.780	Al	0.64
ET RESEARCH SHARTURE	AHOMO228			0.10	UND LEAK MERVICES, IND	AWARC-164			
		ŧ (4)	ĸ.	0.5%		A 874,FXC-228	6 24	OK	0.09
BUILDING BUE CONCEPTS BC	20070.20 01				VETRORICS	(QM	4 499	13	II. 19
	00	1 1512	UA.	9.7%	WESTAR	TE NO. AND DO			
g-#00s	AURCAS.	\$ 800	80	53%		220, AT 761,			
						07%, TOM		93.0	0.25



No.	Technology Challenge	Assigned Gov't Organization	Status	Technology Issues
1.	Broad-Band Laser Sources For Infrared Missile Jamming	NVESD (Dr. Joe O'Connell) 908-427-4870	Y	Current Lasers Operate Naturally at Only a Few Specific Wavelengths in the Infrared
2.	Integrated Obstacle Avoidance System	NVESD (Dr. Joe O'Connell) 908-427-4870	Ÿ	In Order to Detect and Avoid Wires at NOE, a High Repetition Rate Laser Radar Technology is Required
3.	Micro-Electronic Miniaturization	CECOM RDEC	Ÿ	Electronics That Can Withstand Extreme Military Environments
4.	Increasing Antenna Effectiveness	CECOM RDEC (John Prorok) 732-427-3548	Ş	The Close Proximity of Many Antennas on Platforms Results in "Co-Site" Interference Problems



- Description: Hardware procurement of the AN/ARC-220, VRC-100, and maintenance trainers. The AN/ARC-220 is an HF radio that will provide secure and non-secure voice and data communications.
- · Award Date: 2nd Quarter, Fiscal Year 98
- Sole Source-Rockwell Collins
- · Value: \$21.9M
- POC: MAJ Crabb (205) 313-6608





- Description: Aircraft integration kits for UH60, AH64A/D and OH58D.
 - Award Date: 3rd Quarter, Fiscal Year 98
- Sole Source (aircraft manufacturer)
- · Value: \$17.3
- POC: MAJ Crabb (205) 313-6608





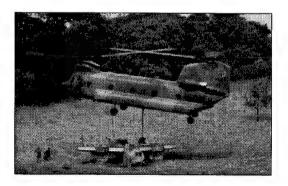
- Description: EMD and programmatic support for ATIRCM. ATIRCM is an airborne system which provides infrared homing protection to the aircraft by detecting and defeating approaching anti-aircraft missiles.
- · Sole Source-Lockheed Martin/Sanders
- Value: \$21.8M
- POC: Dr. Messervy (205)313-1049

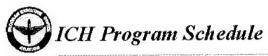


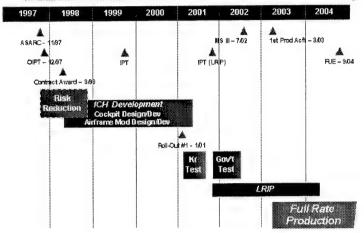
- Description: Hardware procurement of the IDM. The IDM is a multiservice, interference-resistant modem.
 - Award Date: October 98
- Competitive
- Value: \$18-25M
- · POC: Mr. Tim Floate (205) 313-0638













MS II ▼									
FY	97	98	99	00	01	02	03	To Complete	Total
RDT&E	17.1	22.6	28.8	8.2	1.0			0.0	77.7
Procure				29.2	77.1	229.7	235.7	2,837.1	3408.8
Sub Total	17.1	22.6	28.8	37.4	78.1	229.7	235.7	2,837.1	3486.5
Quantity						12	18	270	300



DEFICIENCIES

- Rising O&S Costs and Readiness at Risk
- · Avionics/Electronics
- · Lift Performance

SOLUTION

- Vibration Reduction and Overhaul/Remanufacture
- Modernizeto Digitization Capability
- Engine Conversion From 712 to 714 with FADEC



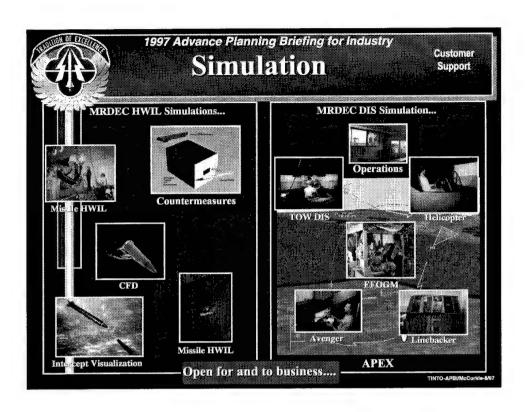


- Description: Design and implement a modernized cockpit compatible
 with the future "digitized battlefield." The cockpit will feature longrange precision navigation and communication, open system
 architecture, and compatibility with Aviation Mission Planning System.
- · Sole Source: Boeing
- Value: \$300M
- POC: Cliff Karvinen (205)-313-4308

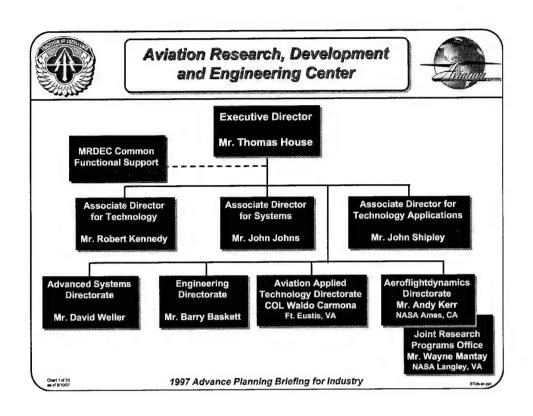


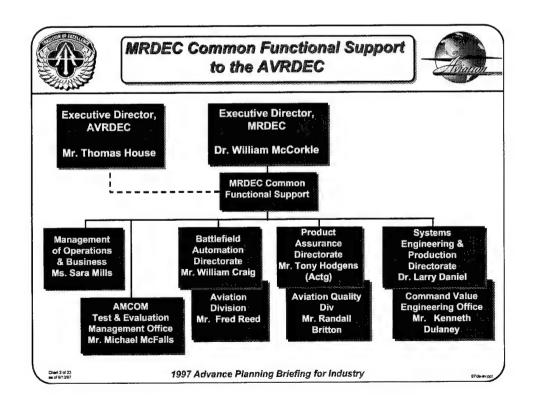
- Description: Update existing trainers and provide new cockpit and maintenance trainers for the Cargo Helicopter.
- Competitive
- · Value: \$100M
- POC: Cliff Karvinen (205) 313-4308



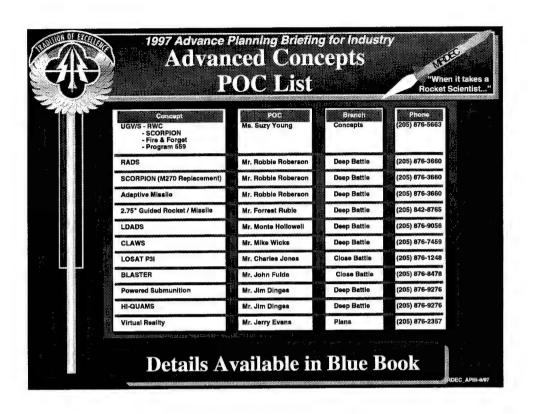


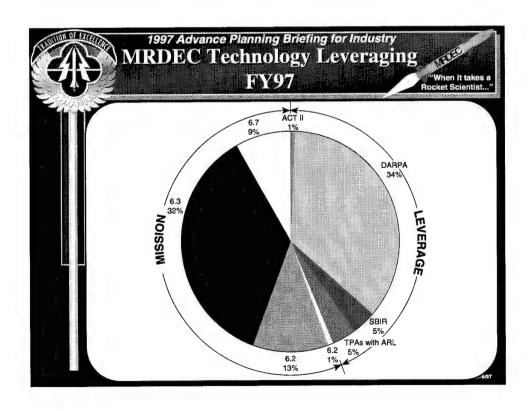


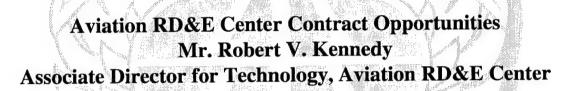


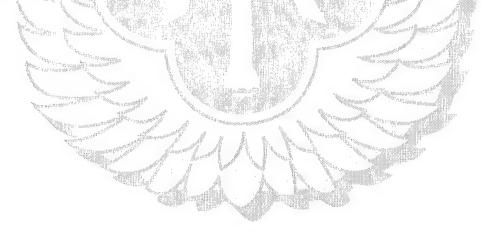


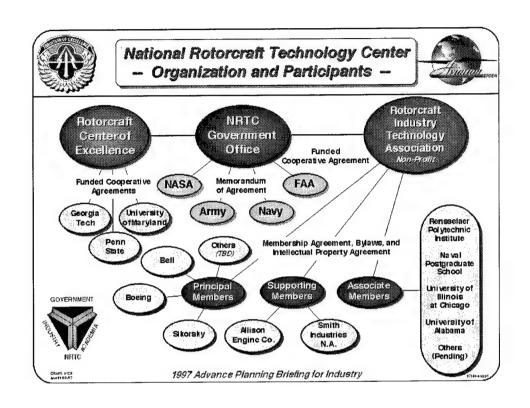


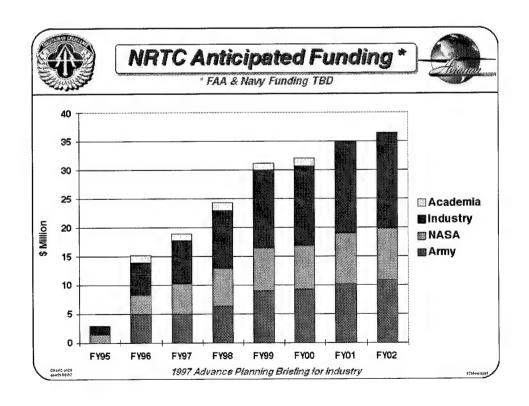














Small Business Innovative Research (SBIR) Program Objectives



- Stimulate Technological Innovation
- Increase Small Business Participation in Federal R&D
- Increase Private Sector Commercialization of Technology Developed through Federal R&D; Document Return on Investment
- Foster and Encourage Participation by Womanowned and Socially and Economically Disadvantaged Small Businesses

Charts of:8

1997 Advance Planning Briefing for Industry





FY97 SBIR



- FY97 DA Extramural R&D Program \$3.76 Billion
- SBIR Tax (2.5%) \$93.3 Million
- AVRDEC SBIR Program \$ 9.0 Million
- Number of DA Phase I 289
- AVRDEC PHASE I 13
- Number of DA Phase II 93
- AVRDEC PHASE II
 9

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1997 Advance Planning Briefing for Industry

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Milestones for DA SBIR Program



Solicitation Opens
 May

Solicitation Closes

July

· Evaluation of Phase I Proposals July-October

Phase I Contract Awards
 November

Phase II Letters of Invitation

May

Phase II Proposals Due
 June

Evaluation of Phase II Proposals June-July

Phase II Contract Awards
 December

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1997 Advance Planning Briefing for Industry

971454 UP



SBIR Provides Opportunities For Large Companies Too!



- Opportunities exist for Large Companies, as well as Small Companies, through Teaming, to harness innovative talent.
- Large Companies can be a Subcontractor on Phase II SBIR programs.
- "Mentoring" relationship of Large Company to Small Company under "Fast Track" matching funds.
- Small Companies retain the patent right to any invention.

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1997 Advance Planning Briefing for Industry

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AVRDEC S&T Programs & Other Acronyms



73.				
	201	3rdGARD	Third Generation Advanced Rotor Design	
	-	ACTD	Advanced Concept Technology Demonstration	
	65	ALERT	Air/Land Enhanced Reconnaissance and Targeting	
	80	AMUST	Airborne Manned/Unmanned Systems Technology	
	0	ARCAT	Advanced RotorCraft Aeromechanics Technology	
	80	ART	Advanced Rotorcraft Transmission	
	:2	ATD	Advanced Technology Demonstration	
	<	AWE	Advanced Warfighting Experiment	
	85	BHAW	Brilliant Helicopter Advanced Weapons	
	- (5	FMTI	Future Missile Technology Integration	
	40	HACT	Helicopter Active Control Technology	
	100	HQ	Handling Qualities; Headquarters	
	0	ICT	Integrated Concepts Team	
	99-	IPT	Integrated Product Team	
	\$.	JTAGG	Joint Turbine Advanced Gas Generator	
	49-	JTR	Joint Transport Rotorcraft	
	-80	LCPK	Low Cost Precision Kill (2.75" Guided Rocket)	
	0	RACE	Rotorcraft Air Combat Enhancement	
	*	RAST	Rotorcraft Attack System Technology	
	85	RPA	Rotorcraft Pilot's Associate	
	45	RWSTD	Rotary Wing Systems Technologies Demonstration	
	48	SLAIR	Survivability/Lethality Armament Integration in Rotorcraft	
	40	STAS	Subsystem Technology for Affordability & Supportability	
	@	STIRR	SubsystemTechnology for InfraRed Reduction	
* 7			1997 Advance Planning Briefing for Industry	971ds-9 Upp1

WORK UNIT TITLE: Rotary Wing Technology Demonstration PERFORMING ORGANIZATION: AATD-AMCOM

POC/PHONE: Mr. Jon Schuck, (757) 878-4304/DSN 927-4304

OBJECTIVES:

Chart? 6108

 Demonstrate Rapid, Low Risk Development of Affordable, Efficient Rotorcraft Airframes Incorporating Quality Structural Concepts That Fully Exploit Advanced Composite Materials' Strength and Cost Capabilities.

TECHNICAL CHALLENGES:

- o Accurate, Rapid Analysis, Modeling & Simulation.
- o Multi-Disciplinary Design Optimization for Efficiency.
- o Confidence in Extensive Bonding/Cocuring Assys.
 o Accurate, Affordable Sensors and Cure Algorithms.
- o Lean, Highly Capable Processes.

APPROACH:

- o Select Major Airframe Subassembly With Chronic Documented Performance and Affordability Issues.
 Demonstrate Accelerated Development Using Highly
- Integrated Concepts Analysis Tools.
- o Rapid Selection of Innovative, Efficient, Affordable Structural Concepts.
- Develop Virtual Structural & Manufacturing Prototype.
- Conduct Extensive Coupon/Elemental Level Tests to Validate Virtual Prototype and Mitigate Risk. o Fabricate Full-Scale Assemblies to Validate Virtual Prototype Design
- o Demonstrate Attainment of Exit Criteria via Testing.

SCHEDULE

TASKS 97 98 99 00 01 Metrics/Exit Criteria Concept Selection Model & Simulate Validation Fabr/Test Full-Scale Fabr **Demonstration Testing**

DELIVERABLES:

FY98DELIVERABLES:

o Integrated Development System Architecture for Rapid Concept Selection and Analysis.

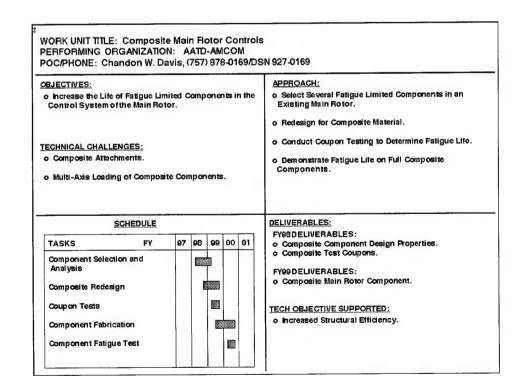
FY99DELIVERABLES:

- o Virtual Manufacturing and Structural Prototype Validation.
 o Advanced Structural Concepts' Coupon/Element
- Fabrication and Test.

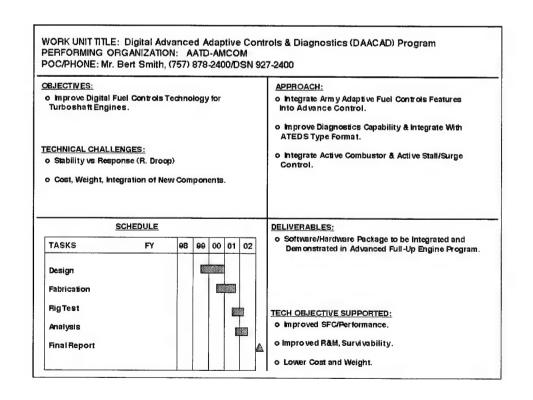
TECH OBJECTIVE SUPPORTED: o increased Structural Efficiency.

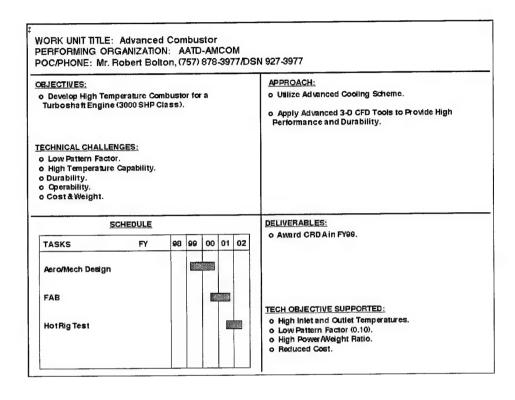
o Reduced Manufacturing Labor.

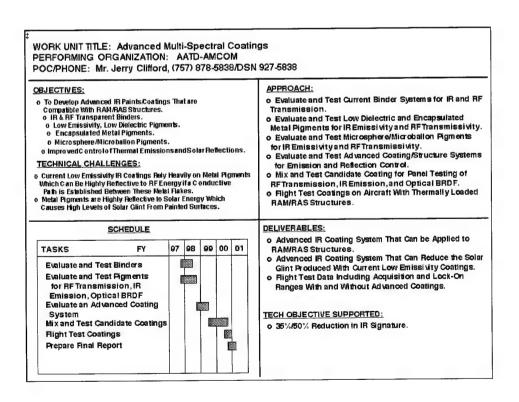
WORK UNIT TITLE: Helicopter Active Control Technology PERFORMING ORGANIZATION: AATD-AMCOM POC/PHONE: Mr. Bob Buckanin, (757) 878-4371/DSN 927-4371 OBJECTIVES: APPROACH: Demonstrate Rotorcraft & Fixed-Wing Flight Control Technologies
 Leading to a 2nd-Gen RW Fly-By-Wire FC S.
 30% Reduction in the Probability of Encountering Degraded
 Handling Qualities Due to Flight Control System (FCS) Failure.
 60% Improvement in Weapons Pointing Accuracy.
 10% Increase in Maneuverability and Agility.
 30% Reduction in Flight Control System Flight Test Dev Time. o Integrate State-of-the-Art Rotary Wing Flight Control Technologies. o Exploit Advanced Fixed-Wing Flight Control Architectures and Fly-By-Light Hardware. o Substantial Industry Participation. o Use Simulation to Evaluate Candidate System TECHNICAL CHALLENGES: Configurations. o Use Iron Bird Integration to Reduce Risk. o Lack of Knowledge of Optimal Rotorcraft Response o Demonstrate Benefits In-Flight Whenever Possible. Types and Optimum Functional Integration of FCS, Weapons Systems, and Pilot Interface. o Techniques for Sensing Limit Onset and Cueing Pilot. o Inadequate Air Vehicle Modeling; FCS Design, Optimization, and Validation Techniques. DELIVERABLES: SCHEDULE 10% Increase in Maneuverability & Agility. 98 99 00 01 02 TASKS FΥ o CHPR4 or Better for Critical MTEs. o 40% Increase in Weapons Pointing Accuracy. o Demonstrate ADS-33 Compliance. RFP & Award Contracts TECH OBJECTIVE SUPPORTED: Integrated Concepts Simulation o 90% Reduction in the Probability of Encountering Preliminary Design Degraded Handling Qualities Due to FCS Failure (56%) o 80% Improvement in Weapons Pointing Accuracy (75%) Detailed Design Fabrication o 15% Increase in Maneuverability and Agility (66%) o 50% Reduction in Flight Control System Flight Test installation Ground and Flight Test Development Time (60%) System Documentation

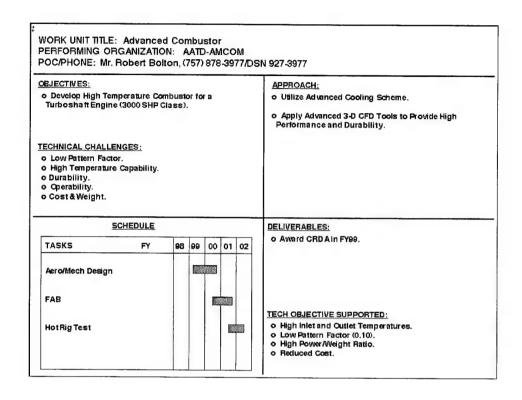


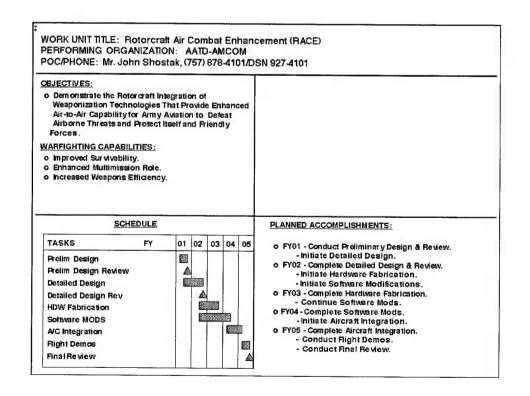
WORK UNIT TITLE: Ballistic Tolerant Stiffeners PERFORMING ORGANIZATION: AATD-AMCOM POC/PHONE: Mr. Nicholas J. Calapodas, (757) 878-3303/DSN 927-3303 OBJECTIVES: APPROACH: o Evaluate the Z-Pinning Technology for Enhancing o Design and Fabricate Helicopter Representative Primary Structures Withand Without Z-Pinning. Ballistic Tolerance. In vestigate Z-Pinning as a Potential Replacement of Mechanical Fasteners at Selected Locations. o Conduct Baseline Stiffness Static, 23mm HEI Ballistic, and Post Ballistic Testing on Both Type of Specimens and Compare Strength Results. Conduct Static Testing of Coupon Specimens of Bonded Sub-Structures, Bonded Reinforced with Z-Pinning, and Bonded and Reinforced With Mechanical Fasteners. TECHNICAL CHALLENGES: o Enhance Interlaminar and Peel Strength of Composite Structures. o Compare Results. o Reduce Use of Mechanical Fasteners. SCHEDULE DELIVERABLES: FY99 DELIVERABLES: 97 98 99 00 01 TASKS o Component Design and Fabrication.
o Coupon Specimen Fabrication. Structural and Ballistics Analysis FY00 DELIVERABLES: o Component Static and Ballistic Testing. Tooling Design and Fab o Coupon Specimen Testing. Component and Coupon TECH OBJECTIVE SUPPORTED: Fabrication o Increased Structural Efficiency. o Reduced Manufacturing Labor Hrs/Lb. Testina Final Report











WORK UNIT TITLE: Airborne Manned/Unmanned System Technology System (AMUST)
PERFORMING ORGANIZATION: AATD-AMCOM

POC/PHONE: Mr. Steve Parker, (757) 878-4018/DSN 927-4018

OBJECTIVES:

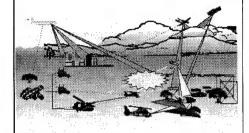
O Demonstrate the Capability for Advanced Manned and Unmanned Airborne Systems to Effectively Function Together to Potentially increase the Battlefield Effectiveness of the Combined Arms Team.

WARFIGHTING CAPABILITIES:

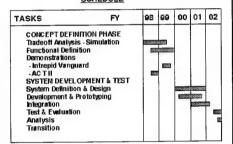
- o Increased Survivability (Manned System).
- o increase Lethality.

- o increase Lethality.

 o Expanded Operational Effectiveness.
 o improved Target Acquisition/Positive IFF.
 o improved Battle Damage Assessment.
 o Maximize Utility of Weaponry Effective Range.



SCHEDULE



FY00 - Conduct System Definition.

- Conduct Preliminary Design.
 Initiate Component Development/Prototyping.

- FY01 Conduct Detailed System Design.
 -Complete Development/Prototyping.
 - Initiate System Integration.

FY02 - Conduct Component and Subsystem Test. -Complete System Integration.

FY03 - Conduct System Level Test and Analysis - Co-Develop Transition Plan.



1997 APBI AGENDA

U.S. ARMY AVIATION & MISSILE COMMAND

ADVANCE PLANNING BRIEFING FOR INDUSTRY

MONDAY, OCTOBER 20, 1997

1300 - 1600 EARLY REGISTRATION - SPARKMAN AUDITORIUM (Bldg. 5304)

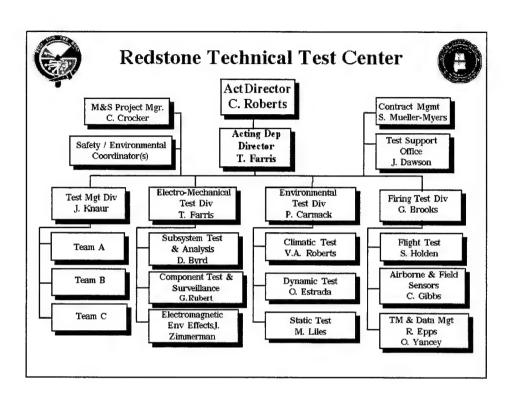
TUESDAY, OCTOBER 21, 1997

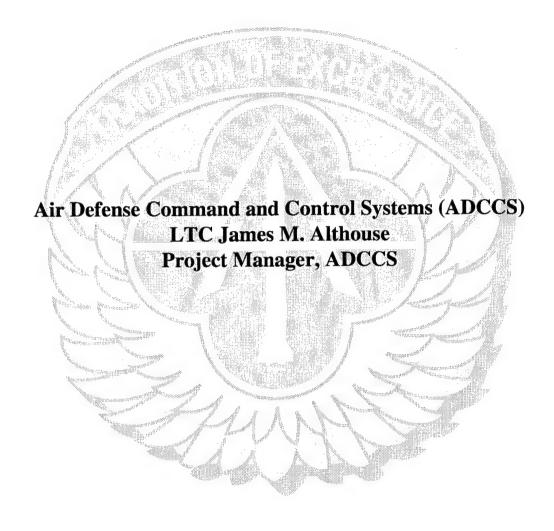
IUESDA1, OCTOBER 21, 1997				
0730 -	Registration - Sparkman Center Auditorium (Bldg. 5304)			
0815 -	Administrative Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile Research, Development, and Engineering (MRD&E) Center, U.S. Army Aviation & Missile Command (USAAMCOM)			
0820 -	Welcome MG Emmitt E. Gibson, Commanding General, USAAMCOM			
0835 -	U.S. Army Aviation & Missile Command Overview Mr. John M. Moore, Resource Management Directorate			
0905 -	BREAK			
0930 -	Deputy for Systems Acquisition BG Robert E. Armbruster, Deputy for Systems Acquisition			
1015 -	Program Executive Office for Tactical Missiles (PEO-TM) Ms. Vicky L. Armbruster, Deputy Program Executive Officer, Tactical Missiles			
1100 -	Program Executive Office for Air & Missile Defense (PEO-AMD) Mr. A. Q. Oldacre, Deputy Program Executive Officer, Air and Missile Defense			
1145 -	LUNCH at the Redstone Officers' Club Dr. Michael Andrews, Director for Technology Office of the Assistant Secretary of the Army Research, Development, and Acquisition			
1345	Program Executive Office for Aviation Mr. Paul Bogosian, Deputy Program Executive Officer, Aviation			
1415 -	TRADOC Keynote Address COL Mark P. Gay, Director, Future Battle Directorate, U.S. Army Training and Doctrine Command			
1500 -	BREAK			
1530 -	Missile RD&E Center Vision and Strategic Plan Dr. William C. McCorkle, Technical Director for Missiles,			

USAAMCOM and Executive Director Missile RD&E Center

1615 -	Aviation RD&E Center Vision and Strategic Plan Mr. Tom L. House, Technical Director for Aviation, USAAMCOM and Executive Director Aviation RD&E Center			
1700 -	Question and Answer Session Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM, and Executive Director Missile RD&E Center			
1800 -	Reception - Redstone Arsenal Officers' Club			
WEDNESDAY, OCTOBER 22, 1997				
0800 -	Announcements Ms. Tammy S. Williams, Acting Technical Industrial Liaison, Technology Integration Office, Missile RD&E Center			
0805	Missile RD&E Center Opportunities Dr. Paul L. Jacobs, Associate Director for Technology, Missile RD&E Center			
0845	Aviation RD&E Center Contract Opportunities Mr. Robert V. Kennedy, Associate Director for Technology, Aviation RD&E Center			
0930 -	BREAK			
1000 -	Integrated Materiel Management Center (IMMC) Mr. John R. Chapman, Deputy Director, IMMC			
1015 -	Redstone Technical Test Center (RTTC) Test and Evaluation Command Ms. Sharon A. Mueller-Myers, Contracts Specialist, RTTC			
1035 -	Instrumentation, Targets, and Threat Simulators (ITTS) Mr. Henry I. Jehan, Jr. ITTS, U.S. Army Simulation, Training, and Instrumentation Command			
1100 -	Redstone Arsenal Support Activity (RASA) COL Duane E. Brandt, Commander, RASA			
1115 -	Resource Management Directorate Mr. William G. Matthews, Deputy Director, AMCOM Resource Management Directorate			
1135 -	Air Defense Command and Control Systems (ADCCS) LTC James M. Althouse, Project Manager, ADCCS			
1150 -	LUNCH at the Redstone Officers' Club Mr. Laurence H. Burger, Director, U.S. Army Space and Missile Defense Command's Space and Missile Battle Lab			
1340 -	Acquisition Review Ms. L. Marlene Cruze, Director, AMCOM Acquisition Center			

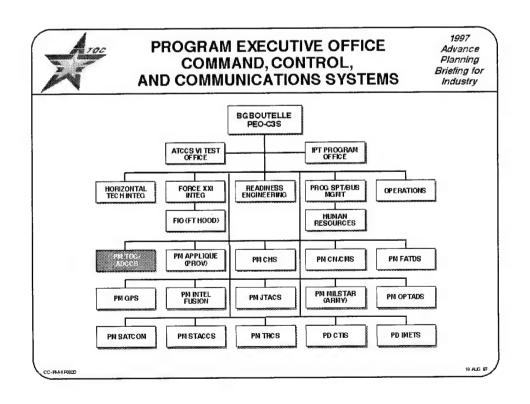
1400 -	Legislative Initiatives AMCOM Legal Office
1420 -	BREAK
1450-	Command Ombudsman Mr. John W. Finafrock, AMCOM Ombudsman
1510 -	Small Business Office Mr. John F. Nelson, Small Business Advocate, Small and Disadvantaged Business Utilization Office
1530 -	Question and Answer Session Dr. William C. McCorkle, Technical Director for Missiles, USAAMCOM, and Executive Director Missile RD&E Center







1997 ADVANCE PLANNING BRIEFING FOR INDUSTRY





BUILDING BLOCKS

1997 Advance Planning Briefing for Industry

COMMON HARDWARE AND PERIPHERALS

TRANSPORTABLE COMPUTER UNIT

- · LIGHTWEIGHT COMPUTER UNIT · HANDHELD TERMINAL UNIT

- · VI AND V2 AVAILABLE NOW
- · HIGH CAPACITY COMPUTER UNIT
- · HANDHELD TERMINAL UNIT

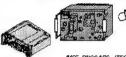
COMMONSOFTWARE





- ARMY BATTLE COMMAND SYSTEMS (ABCS) BATTLEFIELD FUNCTIONAL AREA (BFA) APPLICATION
- JOINT COMMON OPERATING ENVIRONMENT (JCCE)
- COMMERCIAL OFF-THE-SHELF SOFTWARE (COTS)
- COMMERCIAL STANDARDS AND PROTOCOLS (e.g., TCP/IP, CLIENT-SER VER)

ARMY STANDARD COMMUNICATIONS



MSE SWOGARS ITES ERRS
NEAR-TERM DATA RADIO (NTDR) FIRST USED FOR DIVISION AD VANCED WARFIGHTING EXPERIMENT (DAWE)
EXISTING SVOTE--

STANDARD INTEGRATED COMMAND POST SHELTERS







SICPSPASSED IOTES IN 1995



C2V INITIAL DELIVERY AUG 95

CC-PM-IM001E



1997 Advance Planning Briefing for Industry



























HICORPS USARSPACE



TMD

FPTOC



"LUCKY MAIN"





BCD&"DRAGONMAIN"



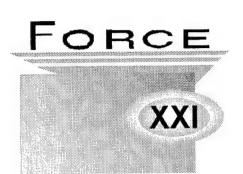


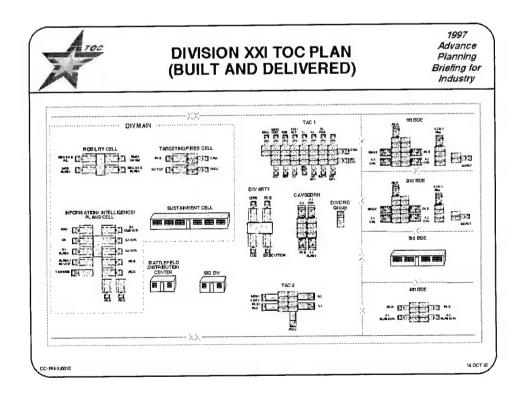


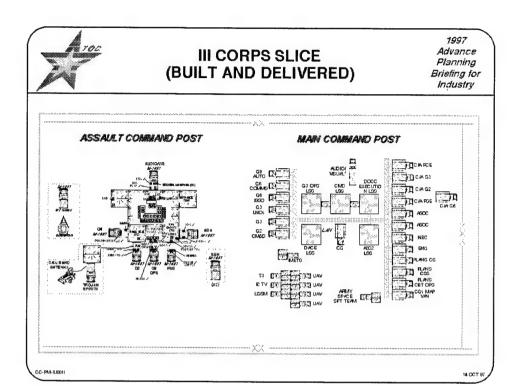
14 OCT 93

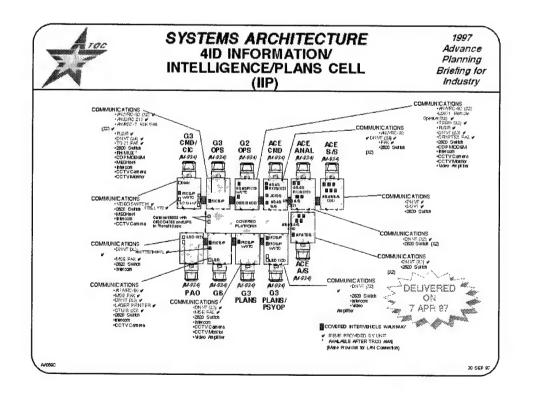


1997 Advance Planning Brieting for Industry











1997 Advance Planning Briefing for Industry

ARMY TOC PROGRAM

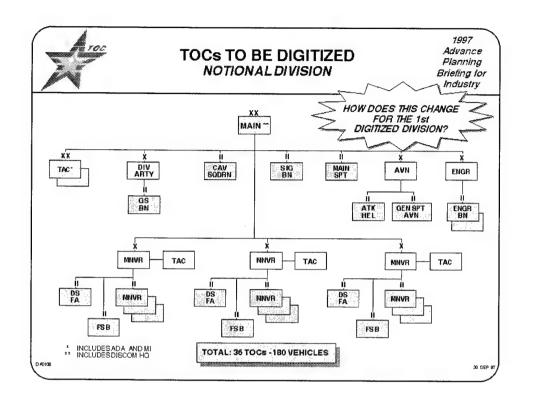


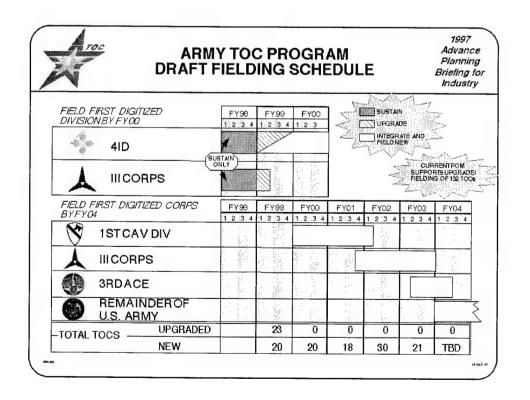
ARMY TOC PROGRAM MISSION

1997 Advance Planning Briefing for Industry

DEVELOP AND FIELD OPERATIONALLY EFFECTIVE AND SUPPORTABLE INTEGRATED, DIGITIZED TACTICAL OPERATIONS CENTERS THAT SATISFY THE FUNCTIONAL INFORMATION REQUIREMENTS OF COMMANDERS AND STAFFS AT ALL ECHELONS OF COMMAND

2 MAY 97







ARMY TOC PROGRAM FUTURE TASKS

1997 Advance Planning Briefing for Industry

- · SYSTEM DESIGN STUDIES
- · SYSTEM ENGINEERING
- · GFE/CFE INTEGRATION/ASSEMBLY (I.E., CHS, SICPS, HMMWV, COMMO)
- · CABLE/RACK FABRICATION/ASSEMBLY AND SHELTER MODIFICATION
- · SYSTEM DOCUMENTATION/CONFIGURATION MANAGEMENT
- SYSTEM TEST AND EVALUATION
- TRAINING
- · FIELDING SUPPORT
- · CONTRACTOR LOGISTICS SUPPORT

20006

14 OCT 97



ARMY TOC PROGRAM CONTRACT OPPORTUNITIES

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OBJECTIVE:

FIELD THE FIRST DIGITIZED DIVISION BY FY00 AND

FIRST DIGITIZED CORPS BY FY04

TENTATIVE PLAN:

FY98

SUSTAIN DIVISION AWE - CONFIGURED TOCS

FY99-00

REFURBISH DIVISION AWE TOCS AND COMPLETE INTEGRATION OF 4th ID

FY00-04

INITIATE POM-SUPPORTED ARMY TOC PROGRAM TO DEVELOP AND FIELD FIRST DIGITIZED CORPS (III CORPS, 1CD, 3ACR)

- » 93 TOCs
- » 369 VEHICLES
- » AWARD 1ST QTR FY00

*ASSUMES FUNDING

15 OCT 97



KEY HARDWARE RELATED TECHNOLOGIES

1997 Advance Planning Briefing for Industry

NEED INDUSTRY'S HELP IN:

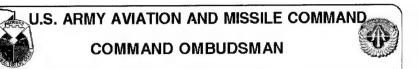
- · DISPLAYS
- VIDEO SYSTEMS (E.G. CAMERAS/CLOSED CAPTION TELEVISION (CCTV)
 - · WIRELESS LANs & INTERCOMS
 - · ROUTERS & SWITCHES
 - · POWER GENERATION
 - MEDIASTORAGE
 - OTHER NON-DEVELOPMENTAL ITEM (NDI) OR COMMERCIAL-OFF-THE-SHELF (COTS)

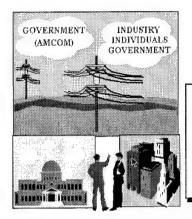
LOW COST, RECONFIGURABLE, RELIABLE, COMMERCIAL - JOINT TECHNICAL ARCHITECTURE - ARMY COMPLIANT

ADE

15 DCT 9







MR. JOHN W. FINAFROCK, AMCOM OMBUDSMAN

U.S. ARMY AVIATION AND MISSILE COMMAND

ATTN: AMSAM-OB

BUILDING 5300, ROOM 5145
REDSTONE ARSENAL, AL 35898-5000

1 OF 8



U.S. ARMY AVIATION AND MISSILE COMMAND WHAT'S AN OMBUDSMAN?

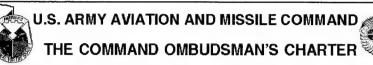
"OMBUDSMAN: AN INDEPENDENT SENIOR GOVERNMENT OFFICIAL WITH RESPONSIBILITY TO RECEIVE AND ACT ON INQUIRIES AND COMPLAINTS CONCERNING THE MSC, WHICH ARE BROUGHT TO HIS ATTENTION BY INDUSTRY,

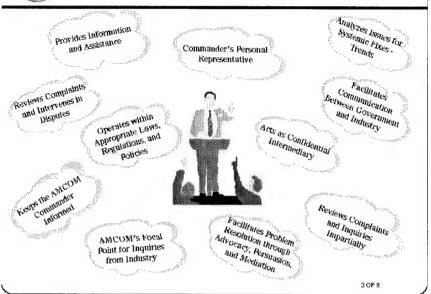
U.S. ARMYMATERIEL COMMAND

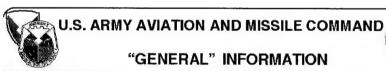
20F8

THE PRIVATE SECTOR, OR INTERNAL

GOVERNMENT SOURCES!











Confidential Intermediary Approach



Current Office Location Conducive to Contacts - - "Discreetly Walk Off Hallway" Building 5300, Room 5145 (First Floor)

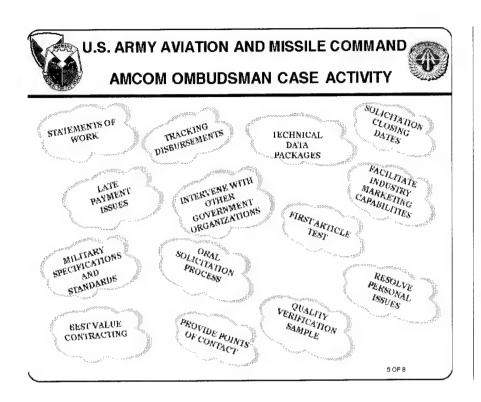


Cases Generally Fall into These Categories:

- 30-40% Solicitations
- 20-30% Contracts
- 15-25% Business Opportunities
- 5-8% Personal Issues

4 OF 8

Mix Varies Over Time

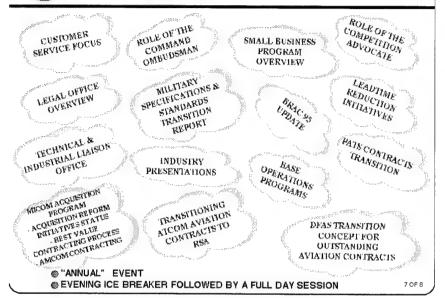






U.S. ARMY AVIATION AND MISSILE COMMAND INDUSTRY DAYS TOPICS







U.S. ARMY AVIATION AND MISSILE COMMAND OMBUDSMAN PROGRAM



AMC OMBUDSMAN:

MR. LEWIS J. ASHLEY

VOICE: (703) 617-8252 / DSN 767-8252 DATAFAX: (703) 617-1829 / DSN 767-8219 E-MAIL: amcob@alexandria-emhLarmy.mil

IOC OMBUDSMAN:

MR. CRAIG COLLEDGE VOICE: (309) 782-5880/5379 / DSN 793-5880/5279 DATAFAX: (309) 782-8469 / DSN 793-8469

E-MAIL: amsio-br@ria-emh2.army.mil

CECOM OMBUDSMAN: MS. KATHLEEN DAVIS VOICE: (908) 532-3320/1467 / DSN 992-3320/1467 DATAFAX: (908) 532-6020 / DSN 992-6020 E-MAIL: davisk@doim6.monmouth.army.mil

AMCOM OMBUDSMAN: MR JOHN FINAFROCK VOICE: (205) 876-6659 / DSN 746-6659

DATAFAX: (205) 955-7753 / DSN 645-7753 E-MAIL: Finafrock-JW@redstone.army.mil

TACOM OMBUDSMAN: MS. ANN NEWELL

VOICE: (810) 574-5274/7662 / DSN 786-5274/7662 DATAFAX: (810) 574-5011/5097/DSN 786-5011/5097 E-MAIL: newella@cc.tacom.army.mil

8 OF 8

THE ARMY AFTER NEXT PROJECT



KNOWLEDGE and SPEED

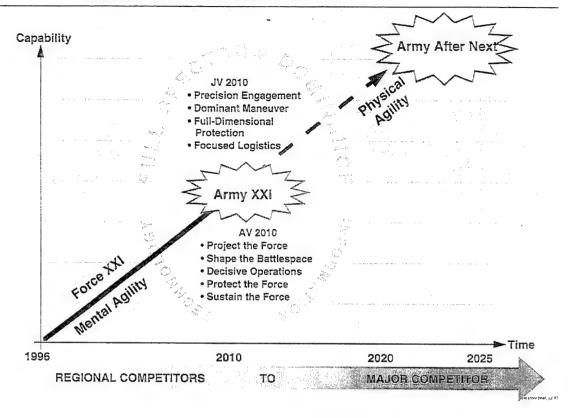
Deputy Chief of Staff for Doctrine States Abov Training and Doctrine Command



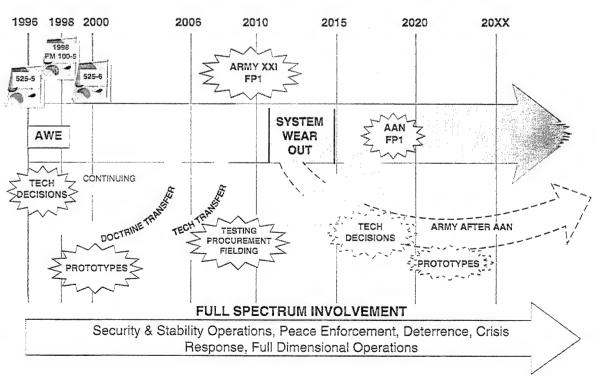
PROJECT AAN MISSION STATEMENT

Conduct broad studies of warfare to about the year 2025 to frame issues vital to the development of the U.S. Army after about 2010 and provide those issues to senior Army leadership in a format suitable for integration into TRADOC combat development programs.

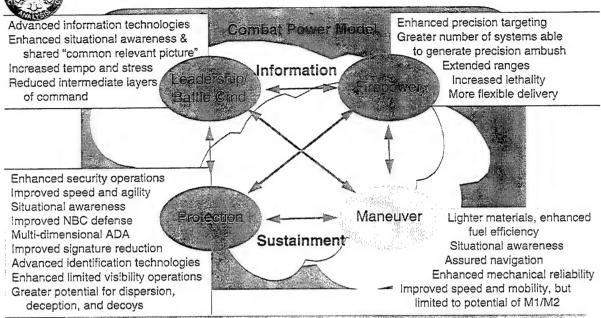
THE PATH TO AAN MUST PASS THROUGH FORCE XXI



INFLUENCES ON THE ARMY'S FUTURE - GETTING TO AAN AND BEYOND

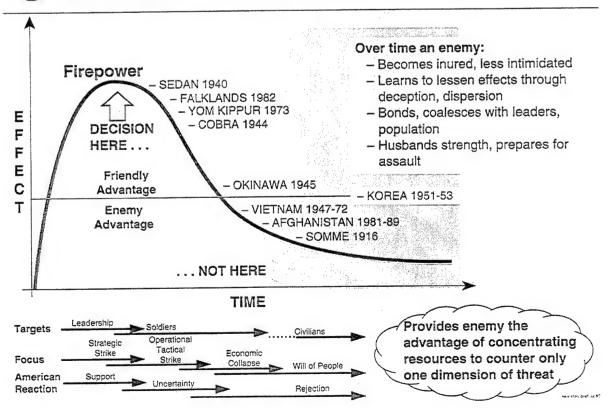


The Evolving Elements of Combat Power



- Information technologies will enable quantum increases in Battle Command, especially with introduction of anticipatory planning
- Geometric increases in firepower and protection effects are expected but
 - -- only arithmetic increases in maneuver effects are envisioned

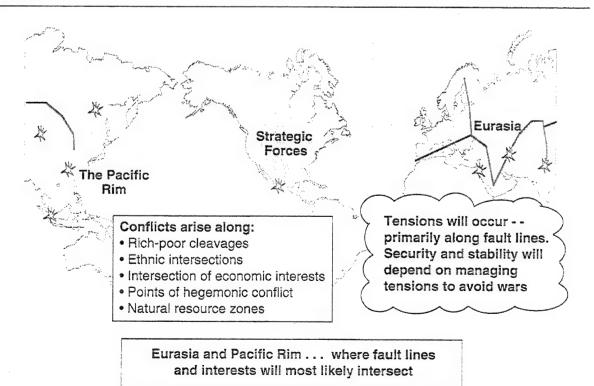
FIREPOWER-CENTERED APPROACH: UNNECESSARY RISK. FIREPOWER EFFECT DECLINES OVER TIME



- Probable geopolitical realities: Ensure stability across the spectrum
- Evolving military art: Balance Precision
 Engagement and Dominant Maneuver
- •Technology: Speed to exploit Information Dominance
- Human and organizational behavior: Mature, cohesive force operating at the limits of human cognition



GEOPOLITICS of 2025



112



SEVEN YEARS into the 21st CENTURY WE SEE a RISING PATTERN of ASYMMETRY



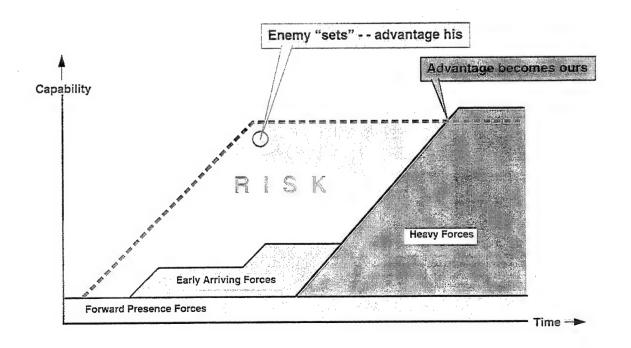
Among our potential foes there's a common, almost spontaneous movement to posture themselves for asymmetric competition

- Streamlining current forces
- Education/professionalization
- · Regional focus on local hegemony
- Shifting operational concepts –deflect air and sea power to preserve standing armies

Army Asymmetric Investments								Legend:		
India	980,000	İ				**		<u></u>	Missiles (Ballistic	Â
North Korea	1,000,000	1				=	74		ànd Cruise) • Air Defense	#
Pakistan	520,000	4		_		2			Submarines	
Iran	345,000	å		-				سف	• C41/IW	-0-
Iraq	350,000	i	4		-0-	T			• WMD	1
Russia	670,000	Person	#	-	-0-	4	*		• Fighters	300
China	2,200,000	į	#	4	-0-	2	*		Missile Ships	5

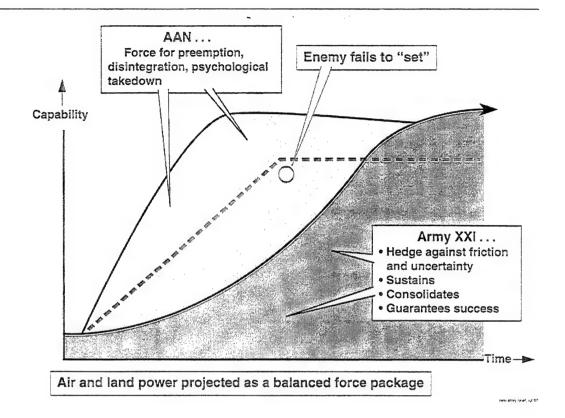


Power Projection Today: Slow Arrival Allows Enemy to "Set": Reaction vice Preemption



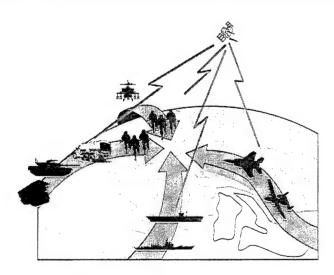


Power Projection in 2020: Preemption vice Reaction





Global Strategic Maneuver - - circa 2025



- Power projection from all points on the globe converge and paralyze enemy
- Simultaneous convergence of overwhelming land, air, space, and sea forces
- Overseas presence quickens global maneuver
- Being "First with the Most" reduces risk and begins process of psychological domination

Seize initiative,

build momentum . . . an image of uncontestable competence and unstoppable force

The Goal: A globally self-deployable force capable of striking directly at strategic and operational centers of gravity

Notions about "Air Mechanization" Continue to Evolve



Range: 185 km radius Fuel for ave insert: 1017

Lift: 30,000 lbs (2 Wiesels)

Wiesel

Crew: 2 Wt: 7900 lbs Armament: TOW, MK-20,



UH-60L Range: 584 km radius

Fuel for ave insert: 250 gais Lift: 8,000 lbs **TACAWS**

Crew: 2 Wt: 8,000 lbs Armament: TACAWS

1978 - Some evidence that Soviets orchestrated successful air mechanized maneuver against Somalis in Ogadan.

1981 - Brigadier Simpkin proposes air mechanization concept based on beliefs that

- increases in mobility will be achieved "more easily and economically...by getting off the ground"
- · highly mobile element needs an order of magnitude increase in mobility over the bulk of the force, increasing tempo decreases the time for which ground has to be held.
- · Rotor is to track as track is to boot

1983 - GEN Von Senger und Etterlin proposes

- need to match "increase in firepower with a significant increase in mobility"
- steps beyond "Air Mobility" to "Air Mechanization"

1992 - Col (R) Franz proposes an "air/land vehicle (A/LV) capable of holding ground."

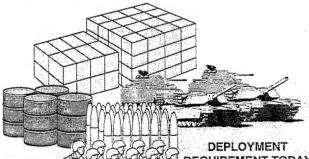


Range: 625 km radius Fuel for ave insert: 425 gals Lift: 15.000 lbs Cadillac Gage Crew: 2 Wt: 15,000 lbs Armament: 105mm, 7,62,

50 Cal, Tow, MK-20



LOGISTICS: The AAN "Long Pole"

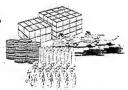


Reducing the transportation load enables enhanced mobility and facilitates sustainment

REQUIREMENT TODAY

Improved strategic deployability critical to achieving Dominant Maneuver and Precision Engagement

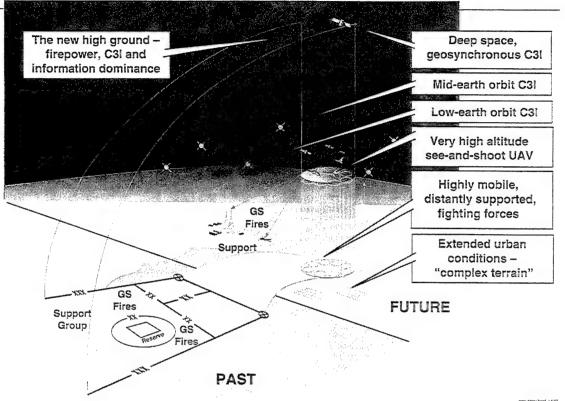
Radical Reduction



DEPLOYMENT **CHALLENGE FOR 2025**

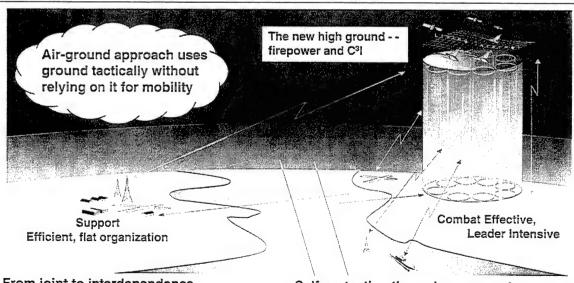


AAN - FROM LINEAR TO VERTICAL



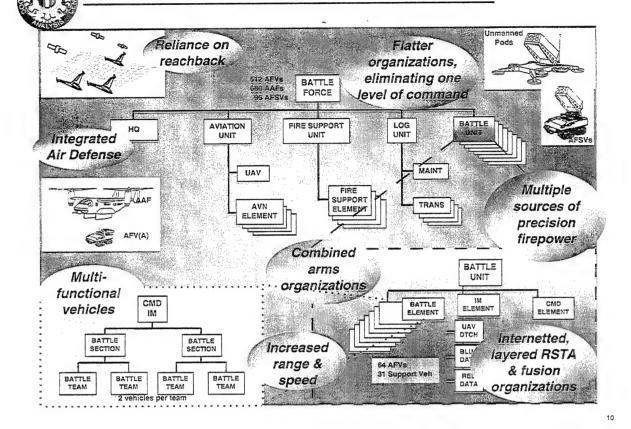


OPERATIONAL CHARACTERISTICS of AAN (20XX) ... A BALANCED APPROACH to WARFARE

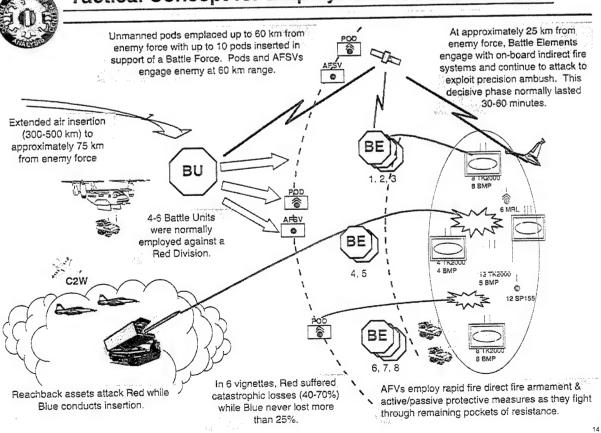


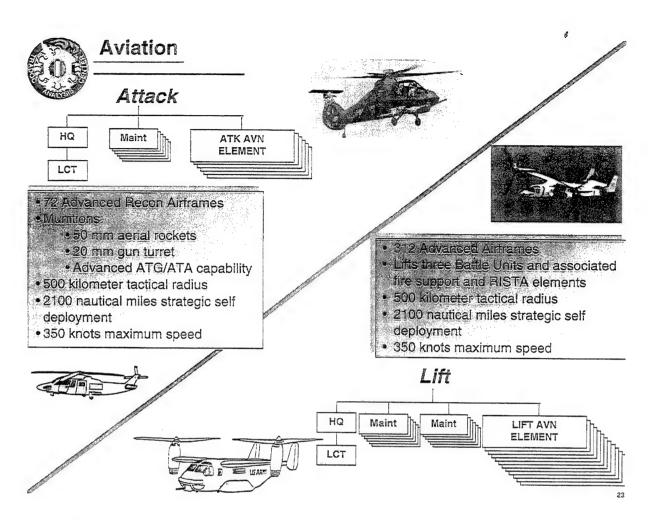
- From joint to interdependence
- · Autonomous operations for weeks
- All operating systems resident within battle force
- "Reach out" for combat functions (Fires, C², Logistics)
- Self-protection through movement, organic weapons, low-observables, and situational awareness
- Engage enemy with information, organic, and inorganic weapons
- Pull-Down Data from the Internet

High Risk Battle Force Organization



Tactical Concept for Employment of the Battle Unit







ENABLING AAN: TECHNOLOGIES AND SYSTEMS FOR A BALANCED APPROACH TO WARFARE



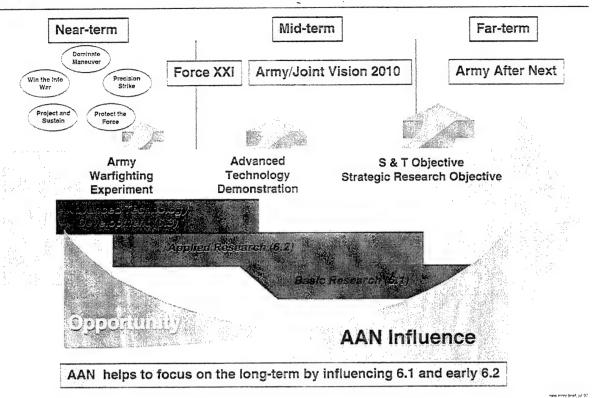
- Hybrid Power Systems
- Fuel Efficiency (Reduce consumption by 75%)
- Human Engineering/Cognitive Engineering
- Signature Control (Including Counters)
- Protection Schemes for Land Systems (including Active Protection)
- · Advanced Materials
- · Alternative Propellants
- Biological and Chemical Protection, Antidotes, and Vaccines
- · Logistics Efficiencies

AAN SYSTEMS SHORT LIST

- Future Groundcraft
- Advanced Airframe
- Heavy Lift
- Tactical Utility Lift
- Autonomous and Semi-autonomous
- Unmanned Systems (Air, Ground, Sensors)
- Advanced Fire Support System
- · "Living Internet"



AAN Influence on S&T Investment Strategy





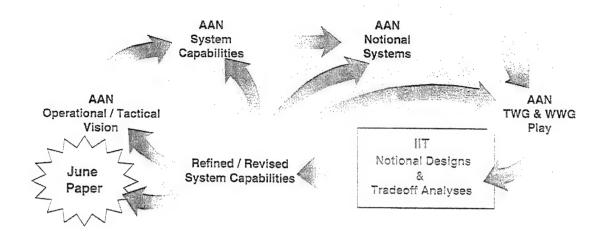
Potential Changes to Existing SROs

- Expand "Mobile Wireless Communications" to include terrain & environment-independent comms, data management
- Ensure that "Biomimetics" addresses lightweight protective materials
- Address unmanned vehicles/robotics concepts in "Intelligent Systems"



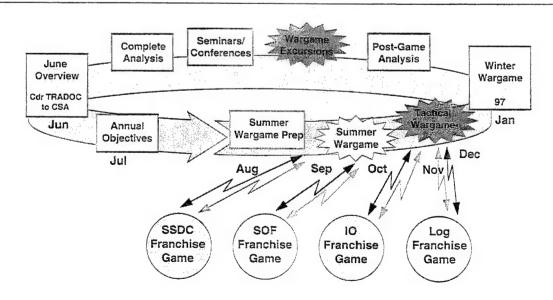


INTEGRATED IDEA TEAMS (IIT): Focus of Army S&T Effort





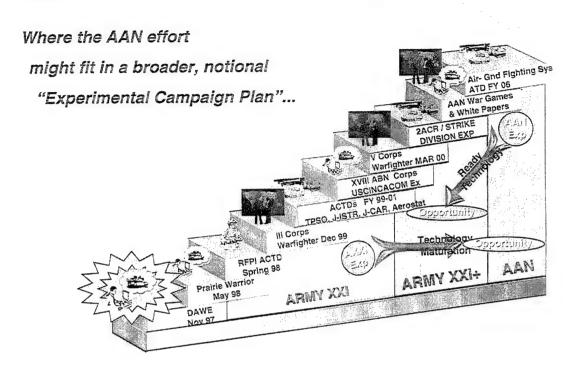
EXPANDING THE PARTNERSHIP



Franchises are AAN organizational partners who have agreed to conduct analytical excursions to further develop specific issue areas as feeds to the AAN wargame process.

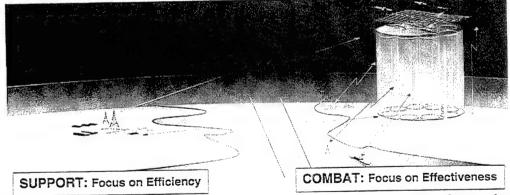
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Contribution





HUMAN AND ORGANIZATIONAL CHARACTERISTICS OF AAN (2025)



Organizational imperatives and processes drawn from civilian/industrial sector

- Flat organizations
- Decentralized management
- · Low leader-to-led ratio
- Direct producer-to-user distribution
- Relatively protected
- · Individual specialization
- Heavily civilianized/contracted force
- · Increased lateral entry

Unique military organizations focused on extreme effectiveness and lethality

- · High leader-to-led ratio
- Highly trained, multi-skilled soldiers
- · Psychological hardening
- Accent on maturity and cohesion
- Long service, low turnover of personnel
- · High tooth-to-tail ratio in deployed forces
- Systems designed to limits of human cognition
- Mastery of information

Requires revolutionary change to traditional personnel and management approaches

Define what we want in the Army After Next so that ...

- Force XXI expands to link Army XXI and Army After Next
- Force XXI does not get disjointed from long term vision
- Also, we must
 - Focus our R&D efforts
 - Narrow the gap between heavy and light forces
 - Improve mobility, enhance firepower
 - Leverage the work already done in OSD's RMA studies
 - Identify organizational concepts that better integrate AC & RC
 - Revolutionize logistical concepts . . . continue developing total asset visibility & velocity management
 - Institutionalize AAN concepts & process
 - Think joint and involve other services in AAN process



Army Science & Technology Highlights

ADVANCED PLANNING BRIEFING FOR INDUSTRY U.S. ARMY AVIATION AND MISSILE COMMAND REDSTONE ARSENAL, AL October 21, 1997

Dr. A. Michael Andrews
Director for Technology
Office of the Deputy Assistant Secretary of the Army
for Research, Development and Acquisition



Topics

- S&T Strategy, Planning, & Processes
- Implementation Approaches -- STOs, ATDs, ACTDs, Fast Tracks
- Army After Next -- S&T Planning
- Summary



Continuing Need for Military Technology

COLD WAR IS OVER:

 We no longer have a near-term peer competitor in technology development or military investment

BUT:

- We no longer can predict where we will fight
 Force projection is now necessary with tailored forces
- We are more adverse to casualties in regional conflicts
 Technology overmatch must be maintained
- Relevant technology is more available worldwide
 - High tech asymmetric threats likely



Continued Investment Needed to Maintain Technology Overmatch

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S&T is the Foundation of Modernization

- S&T needs to be maintained even with reduced Modernization Budgets.
- Significant tech insertion into existing platforms is essential even if new platforms are not now affordable (new C3, new sensors, new weapons)
- S&T forms the bridge to the future when new platforms will of necessity be built
 - · R&D capability cannot be reconstituted quickly
 - · Industry is withdrawing from long term investments
- S&T provides hedge against unanticipated threats



Robust S&T is needed to support modernization strategy, maintain overmatch and bring AAN to fruition.

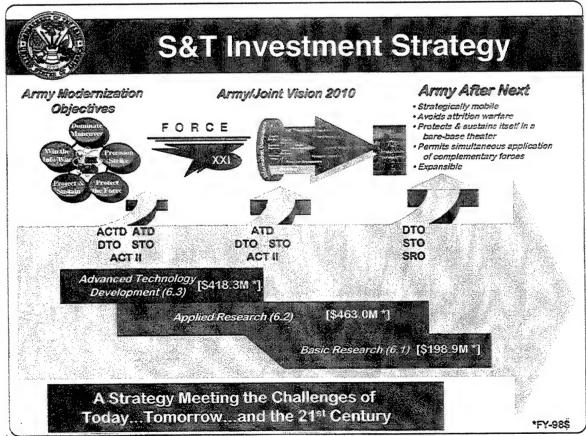


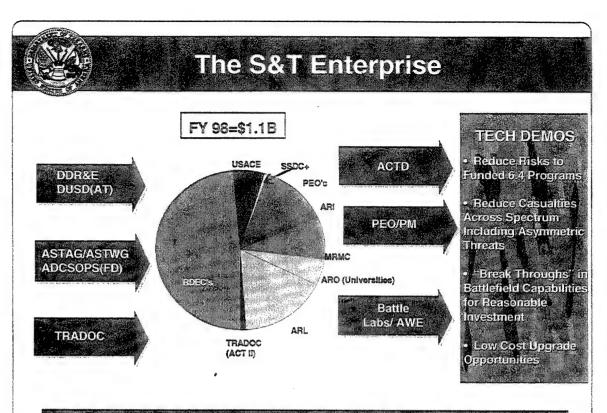
Army Science and Technology Vision

- Timely Demonstrations of Affordable Technology/ Weapon System Concepts That Enable:
 - Decisive Overmatch with Minimum Casualties
 - Force Projection with Full Spectrum Capability
 - Requirements Definition/Prioritization through Experimentation
- S&T That Reduces Cost Through:
 - Early Retirement of Risk in Materiel Development Programs
 - Support for Acquisition Reform
- World Class Network of Army Focused Government and Private S&T
 - Maintain Land Warfare Superiority
 - Leverage Commercial Information Technology
 - Maintain Smart Buyer Capability

Revolutionary Warfare at a Reasonable Price

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S&T Provides the Foundation for Future Land Warfare



Army S&T Investment Focus

Then (~1990)

- Independent Efforts
- Competing Contractors
- Broad-Based Technologies
- New Systems & Next
 Generation Systems

· Now

- Tight Coupling to Transition Opportunities
 - Upgrades
 - Fast Track to Reduce Cost and Time
- Mostly Single Contractors
- Selective Technologies
 - Reliance on Industry, Other Services, and DARPA
- Generation-After-Next Systems
 - Rapid Technology Innovation
 Drives Experimentation
 - ATDs & System-of-Systems
 ACTDs



Science and Technology Objectives (STOs)

- Major Technology Advance
 - Specific, measurable
 - Achieved by a specific fiscal year
 - Funded in the POM
 - Limited to 200 total STO's
- Reviewed Annually by MATDEVs and TRADOC
- Approved by Army Science and Technology Working Group (ASTWG)
- Provide input to DoD DTO process

STO's Focus and Stabilize Programs

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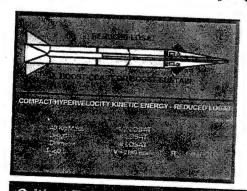


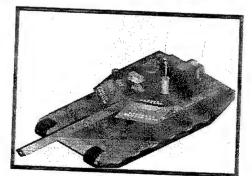
Compact Kinetic Energy Missile Technology

<u>Project Objective:</u> Demonstrate small, light weight kinetic energy missile technology to defeat future tank armor and active protection systems for advanced tank threats.



An Approach to Lightweight Tank Provides lethality overmatch option for Future Combat System





Critical To Maintaining Lethal Advantage Over Future Armored Threats



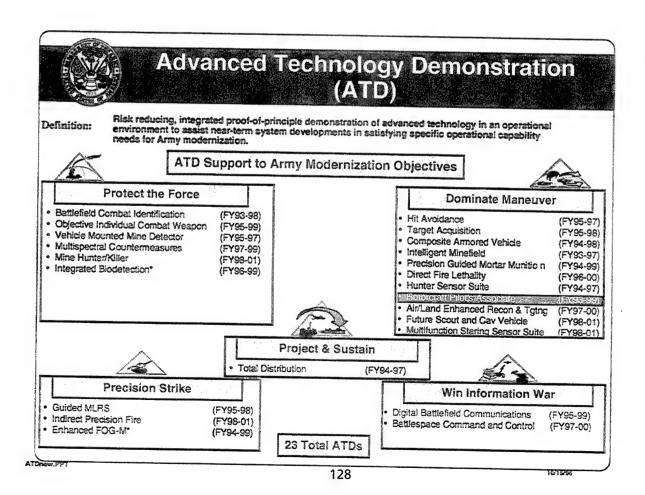
Advanced Technology Demonstrations (ATDs)

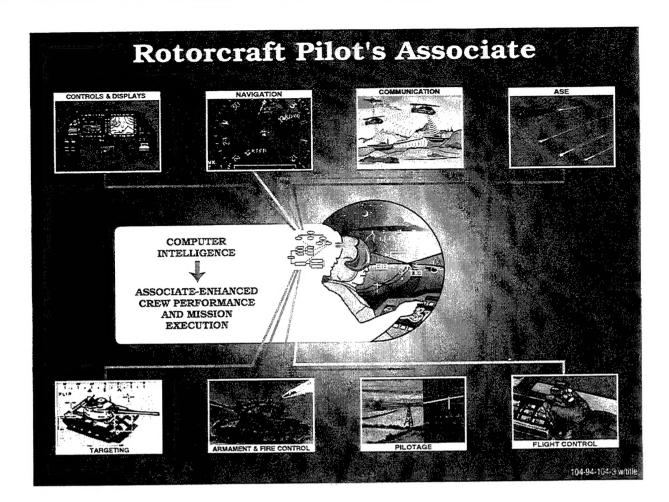
- Large-scale technology demonstration
- User involvement in all phases
- TRADOC approved exit criteria
- Testing in real or synthetic operational environment
- At least one demonstration at Battle Lab
- Fully funded in POM
- Approved by Army Science and Technology Working Group (ASTWG)

ATD's Reduce Risk Prior to Full-Scale System Development

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ATD & ACTD Demonstration Objectives

ATD Advanced Technology Demonstration

• Evaluate Technical Performance.

Objectives

- Demonstrate technical feasibility and maturity.
- Reduce technical risks and uncertainty at the relatively low cost of informal processes.

ACTD Advanced Concept Technology Demonstration

 Evaluate Military Value (large scale experiment).

Objectives

- Gain understanding of and evaluate military utility before committing to acquisition
- Develop corresponding concepts of operations and doctrine.
- Rapidly provide operational capability fieldable prototypes (Residual).

10/15/9



Advanced Concept Technology Demonstrations - Army



Near Term Contribution to Warfighting Capabilities

SYSTEM OF SYSTEMS PROBLICITS

Rapid Force Projection Initiative

XVIII AEN CORPS Rapid Terrain Visualization XVIII ABN CORPS

Joint Combat Identification

Joint Precision Strike Counter MRL US Forces Korea ACOM Joint Countermine

Joint Logistics

ACOM, CENTCOM, EUCOM * SOCOM

ACOM

WAREIGHTER

MOUT FIELD !

Israeli Ministry of Defense

LOSAT (Proposed) TPSO (Proposed)

XVIII ABN CORPS US Forces Korea

C4I for Coalition Warfare (Proposed)

EUCOM

· Mission/Capability Oriented

- Integrate Multiple ATDs/ **RDECs**
- Battle Lab Partner
- Technology & Tactics Together
- Simulation & Field Tests **Evaluate Military Worth**
- · Use Connectivity and Information Technology
- · Robust Residuais (Fieldable Prototypes) provided for

Providing Warfighting Capability Directly to CINC



Typical ACTD Schedule for Residuals/Leave Behinds

Technical Test

Subsystem and System Tests

Operational Test

Fabricate

Train

Extended User Evaluation

Fabricate Additional Leave Bearings

RDT&E

□ Procurement

*Field Experiment

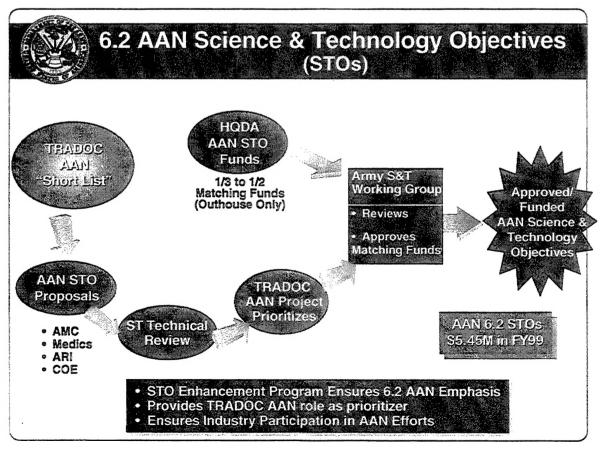
With Few Exceptions, All Residuals Are Used in Field **Experiment and Extended User Evaluation**



Developing the S&T Investment Strategy for AAN

- S&T community supporting AAN process
- · Most ongoing 6.1 and 6.2 efforts relevant
- Expect to realign 6.1 (~30%) and early part of 6.2 accounts (~15%)
- Maneuver
 Positional
 Advantage
 Control Ground
 Attrition
 Firepower
 Precision Strike
- Developing new Strategic Research Objectives for 6.1
- Developing Short List of enabling technologies for 6.2 Areas for *increased* emphasis
- Concentrate on affordable technical approaches

Technology focus on Army-unique long term challenges





SUMMARY

- Army S&T Program is Focused on the Warfighter
- Demonstrations Evaluate Military Value of New Technologies and Corresponding Concept of Operations
- Strong Emphasis on ACTD Approach Assures Rapid Transition of New Capabilities into the Hands of the Warfighter
- S&T Investment Enables Technology Evolution to AAN and Maintains Battlefield Superiority